ALLGC, LLC (D.B.A. GREENCARE MARINA)

APPLICATION FOR COMMERCIAL CANNABIS BUSINESS – RETAIL

City Manager's Office City Hall 211 Hillcrest Avenue Marina, CA 93933

DISPENSARY PERMIT APPLICATION

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1. COMMERCIAL CANNABIS BUSINESS APPLICATION



City of Marina

City Manager's Office – City Hall 211 Hillcrest Avenue Marina, CA 93933 P: 831.384.3715 www.ci.marina.ca.us

DISPENSARY & NON-DISPENSARY PERMIT APPLICATION

				_	
APPLICANT (BUSINESS) LEGAL NAME:	ALLGC	LLC			
DBA: GREEN CARE M.	ARINA				
	Proposed Address/Location: 3343 PAUL DAVIS DR. MARINA, CA 93933				
Assessor's Parcel Number (APN): 03	3-281-02	E TARINA	1 CA 13733		
		in d			
PRIMARY CONTACT: CHARLE	S LEE				
Title: CMO			-		
Address: _					
Phone:	[Email:			
24-Hour Contact Information: _					
PROPERTY OWNER NAME:FRAN	Corone A	N			
Address:	SPECIOR /	ITKINS			
Phone:					
	E	imail:			
Commercial Cannabis Business Permit	: Type: Select from	one or more of the f	following categories For each		
category, mulcate whether you are app	lying for Adult-Use	("A") or Medicinal ("M	"), and, when applicable, which		
type of licelise you are applying for per t	the State's license ty	/pes.			
Retailer (A/M) – Type: 10					
☐ Manufacturing (A/M) – Type:☐ Cultivation (A/M)		Distribution (A/M)			
For details about the information required	as part of the appli	cation process, see the A	Application Procedure Guidelines.		
Marina Municipal Code Chapter 19 and and can be found online at: https://www.cityofi	y additional requiren	nents to complete the ap	plication process. All documents		
	marma.org/.	-			
OFFICE USE ONLY Date submitted:	Fees Paid		Date Paid		
Application #:				1	
Submitted to:	Phase 3:				
	Phase 4:				

OWNER BACKGROUND INFORMATION (Must be completed by all Owners)

application and that the information contained herein is true. I also understand that the information provided
this application, except the Safety and Security Plan and certain confidential information such as Driver's Licens
and Social Security number(s) which can be redacted, may be public information and subject to disclosure under the California Public Records Act.
Name: CHARLES LEE
Title: CMO
Home Address:
Phone:
Signature: Date: 6-5-19
Under penalty of perjury, I acknowledge that I have personal knowledge of the information stated in the
application and that the information contained herein is true. I also understand that the information provided it this application, except the Safety and Security Plan and certain confidential information such as Driver's Licens
and Social Security number(s) which can be redacted, may be public information and subject to disclosure under
the California Public Records Act.
Name: DMITRY KHANIN
Title:
Home Address: _
Phone:
Signature: Date: Date:
Under penalty of perjury, I acknowledge that I have personal knowledge of the information stated in this
application and that the information contained herein is true. I also understand that the information provided in this application, except the Safety and Security Plan and certain confidential information such as Driver's License
and Social Security number(s) which can be redacted, may be public information and subject to disclosure unde
the California Public Records Act.
Name: Joseph Polyak
Title: CFO
Home Address:
Phone: _
Signature:
Add more pages as necessary to accommodate all Commercial Cannabis Business Owners.
, Julian Calification Dustries Owners.

Under penalty of perjury, I acknowledge that I have personal knowledge of the information stated in this

OWNER BACKGROUND INFORMATION (Must be completed by all Owners)

this application, except the Safety and Security Plan and certain confidential information such as Driver's License and Social Security number(s) which can be redacted, may be public information and subject to disclosure under the California Public Records Act. Partner Home Address: Phone: Date: ______ G-7 -/9 Signature: ____ Under penalty of perjury, I acknowledge that I have personal knowledge of the information stated in this application and that the information contained herein is true. I also understand that the information provided in this application, except the Safety and Security Plan and certain confidential information such as Driver's License and Social Security number(s) which can be redacted, may be public information and subject to disclosure under the California Public Records Act. Title: Home Address: Signature: _____ Date: _____ Under penalty of perjury, I acknowledge that I have personal knowledge of the information stated in this application and that the information contained herein is true. I also understand that the information provided in this application, except the Safety and Security Plan and certain confidential information such as Driver's License and Social Security number(s) which can be redacted, may be public information and subject to disclosure under the California Public Records Act. Home Address: Phone: _____ Signature: _____ Date: _____

Under penalty of perjury, I acknowledge that I have personal knowledge of the information stated in this application and that the information contained herein is true. I also understand that the information provided in

Add more pages as necessary to accommodate all Commercial Cannabis Business Owners.

ADDITIONAL INFORMATION

three years prior to the year of the permit application, such other licenses and/or permits relating to similar business activities as in the permit application. If yes, list the type, current status, and issuing/denying agency for each license/permit. Please attach a separate document with an explanation, if necessary. MEDTHRIVE ACTIVE LICENSE, SAN FRANCISCO (MICHAEL "MISHA" BREYBURG BCC RETAILER TEMP LICENSE - MIO-18-0000 24 1-TEMP
MANUFACTURING TYPE 7: VOLATILE SOLVENT EXTRACTION COPH-10003171
List any and all Owners who have been convicted of a felony or have engaged in misconduct that is substantially related to the qualifications, functions or duties of a cannabis operator, applicant, owner or employee. A conviction within this section means a plea or verdict of guilty, or a conviction following a plea of no contest. Attach a separate document with an explanation, if necessary.
Describe the Commercial Cannabis Business' organizational status:
ÄLLGC, LLC
Name and address of school closest to proposed location:
Name and address of existing alcohol-related establishment closest to proposed location:
CIMA COLLINA WINERY 3344 PAUL DAVIS DR. #6 MARINA, CÁ 93933 PIGGE CELLARS 2258, 3348 PAOL DAVIS DR. #101 MARINA, CÁ 93933
Have you received a Zoning Verification Letter? (Please check the appropriate response)
lacktriangle Yes (include the letter in your application) $lacktriangle$ No
Describe the neighborhood around the proposed location (i.e., surrounding uses; nearby sensitive uses such as schools, youth centers, churches, parks, daycare centers, or libraries; transit access to site; etc.): NORTH OF PROPOSED LOCATION: MEAT DISTRIBUTOR, BP/P SOUTH OF PROPOSED LOCATION: SINGLE-FAMILY RESIDENTIAL, R-I EAST OF PROPOSED BUILDING: WINERY/ ROOFING COMPANY, BP/P WEST OF PROPOSED LOCATION: VACANT LOT, BP/P
BUILDING IS BP (HIGHT INDUSTRIAL /OFFICE/ RESEARCH AND DEVELOPMENT

List whether the applicant(s) has other licenses and/or permits issued to and/or revoked from the applicant in the

APPLICATION SUBMITTAL CHECKLIST

MICHAEL CONTROL OF THE CONTROL OF TH
A complete application will consist of the following items: Commercial Cannabis Business Application Property Owner Consent (page 5 of the CCB Application) Application filing fee(s) Limitations on City's Liability waiver Commercial Cannabis Business Application Financial Responsibility, Indemnity and Consent to Inspection Proof of comprehensive general liability insurance (minimum \$1M per occurrence) Approved Zoning Verification Letter Live Scan/Background Check information for each Owner/Principal, including: Proof of submittal of Live Scan application and payment of fee to Oxnard Police Department Cannabis Permit Employee/Owner Background Application Copy of Social Security card Copy of Driver's License or other valid government-issued photo identification Supplemental information to be evaluated in Phases 2 and 3 (see Appendix A of the Application Procedure Guidelines)
APPLICANT CERTIFICATION
I hereby certify, under penalty of perjury, on behalf of myself and all owners, managers and supervisors identified in this application that the statements and information furnished in this application and in the attached exhibits present the data and information required for this initial evaluation to the best of my ability, and that the facts, statements, and information presented are true and correct to the best of my knowledge and belief. I understand that a misrepresentation of fact is cause for rejection of this application, denial of the permit, or revocation of a permit issued.
In addition, I understand that the filing of this application grants the City of Marina permission to reproduce submitted materials, including but not limited to, plans, exhibits, and photographs, for distribution to staff, Commission, Board, and City Council Members, and other Agencies in order to process the application. Nothing in this consent, however, shall entitle any person to make use of the intellectual property in plans, exhibits and photographs for any purpose unrelated to the City's consideration of this application.
Furthermore, by submitting this application I understand and agree that any business resulting from an approval shall be maintained and operated in accordance with requirements of the Marina Municipal Code and State law.
CHARLES LEE Name Signature

6.6-19

Date

Title

CMO

PROPERTY OWNER CONSENT

If applicant is other than the property owner(s), the owner(s) must provide a signed statement consenting to filing pursuant to Chapter 19 of the Marina Municipal Code. Original signatures only.

I/We, as the owner(s) of the subject property, consent to the filing of this application and use of the property for the purposes described herein. We further consent and hereby authorize City representative(s) to enter upon my property for the purpose of examining and inspecting the property in preparation of any reports and/or required environmental review for the processing of the application(s) being filed.

from Fran Spector Atkins

Que 5, 2019

A notary public or other officer completing this certificate verifies only the identity of the individual who signed the document, to which this certificate is attached, and not the truthfulness, accuracy, or validity of that document.

Subscribed and sworn to before me this 5 day of JUAC, 2019, proved to me on the basis of he aftached jurat satisfactory evidence to be the person(s) who appeared before me.

A notary public or other officer completing this certificate verifies only the identity of the individual who signed the document to which this certificate is attached, and not the truthfulness, accuracy, or validity of that document.

State of <u>CA</u> County of <u>Monterey</u>

Subscribed and sworn to (or affirmed) before me on this $\underline{5th}$ day of \underline{June} , $\underline{2019}$, by \underline{Fran} Spector Atkins, proved to me on the basis of satisfactory evidence to be the person(s) who appeared before me.

Signature

Name

Heather Tremper (typed or printed)

HEATHER TREMPER
Commission # 2145081
Motsty Public - California
Monterey County
My Comm. Expires Mar 29, 2020

(This area for official notarial seal)

HEATHER THEMPEA Commission # 2145081 Notary Public - California Monterey County My Comm. Expires Mar 29, 2020

	APPROVED ZONING VERIFICATION LETTER

City of Marina

RECEIVED

MAY 0 8 2019

CITY OF MARINA PLANNING DIVISION

City of Marina

Community Development Department
Mailing: 211 HILLCREST AVENUE
Office: 209 CYPRESS AVENUE
MARINA, CA 93933
831.884.1220; FAX 831.384.0425
www.cityofinarina.org

DI AMMING ADDI ICATION

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Project Address/Location: 3343 PAUL 1	Davis Da. maruh
Most Current Assessor's Parcel Number: 033	- 281-025
Applicant(s):	4 - 1-
Name: FRAN SPECTOR	ATKINS
Mailing Address: 3343 PAUL Davis	DRIVE, MARIAN
Phone:Email:	
Project Description: What do you want to do? CANNADIS Kenned LISE	
Property Owner Authorization: By signing this application I certify that I have reviewed this completed application and the attached material and consent to its filing. I agree to allow the Community Development Department to duplicate and distribute plans to interested persons as it determines is necessary for the processing of the application. Signed Date	Applicant/Representative Certification: I understand the City might not approve what I'm applying for, or might set conditions of approval. I agree to allow the Community Development Department to duplicate and distribute plans to interested persons as it determines is necessary for processing of the application. Signed
	Date
Permission to Access Property This section is to be completed by the property owner and/or occupant who controls access to the property. To adequately evaluate many project proposals Community Development Department Staff, Commissioners and City Council Members will have to gain access to the exterior of the real property in order to adequately review and report on the proposed project. Your signature below certifies that you agree to give the City permission to access the project site from 8 a.m. to 5 p.m., Monday through Friday, as part of the normal review of this planning application.	Indemnification Agreement: The Owner/Applicant shall defend, indemnify and hold hamless the City or its agents or officers and employees from any claim, action or proceeding against the City or its agents, officers or employees, to attack, set aside, void, or annul, in whole or in part, the City's approval of this project. In the event that the City fails to promptly notify the Owner / Applicant of any such claim, action or proceeding, or that the City fails to cooperate fully in the defense of said claim, this condition shall thereafter be of no further force or effect.
Signed	Signed Date
P [†]	
For Office Use ONLY: Date Application Submitted: 5-3-2019 Date Application Complete: 5-21-2019 File Number(s): 22/2 2019-14 Planner Initials: AB Associated Permits:	Fee Collected: \$ 200,00 Receipt Number: 2014 - 0000 4508

City of Marina



City of Marina
211 HILLCREST AVENUE
MARINA, CA 93933
831-884-1278; FAX 831-384-9148
www.cityofmarina.org

CANNABIS ZONING VERIFICATION LETTER 2019-14

Applicant:	Fran Spector Atkins		
APN:	032-281-025-000		
Situs Address:	3343 Paul Davis Drive Marina, CA 93933		
Property Owner:	Fran Spector Atkins		
Proposed Land Use:	Adult Cannabis Dispensary	-	
	16 Medical Cannabis Dispensary		
Zoning District:	Airport District (AP-2/3) Business Park (BP) Business Park Small Lot Combining District (BP/P) Retail Business District (C-1) General Commercial (C-2) Planned Commercial (PC) Transitional Zoning District (T-B-5)		
Proposed Land Use:	Indoor Cultivation		
Zoning District:	Airport District (AP-2/3)		
	Business Park (BP)		
	Business Park Small Lot Combining District (BP/P) Transitional Zoning District (T-B-5)		
Proposed Land Use: Zoning District:	Mixed Light Cultivation Airport District (AP-2/3) Business Park (BP) Business Park Small Lot Combining District (BP/P) Transitional Zoning District (T-B-5)		

Proposed Land Use:	전	Distribution	
Zoning District:		Airport District (AP-2/3) Business Park (BP) Business Park Small Lot Combining District (BP/P) Retail Business District (C-1) General Commercial (C-2) Planned Commercial (PC) Transitional Zoning District (T-B-5) Site where another city permit type conducted	
Proposed Land Use:	ø	Manufacturing	
Zoning District:		□ Airport District (AP-2/3) □ Business Park (BP) □ Business Park Small Lot Combining District (BP/P) □ Retail Business District (C-1) □ General Commercial (C-2) □ Planned Commercial (PC) □ Transitional Zoning District (T-B-5)	
Proposed Land Use:	×	Testing	
Zoning District:		□ Airport District (AP-2/3) □ Business Park (BP) □ Business Park Small Lot Combining District (BP/P) □ Retail Business District (C-1) □ General Commercial (C-2) □ Planned Commercial (PC) □ Transitional Zoning District (T-B-5)	

Adjacent land uses and zoning districts to the site:

North: Meat distributor, BP/P South: Single-family residential, R-1 East: Winery/roofing company, BP/P

West: Vacant lot, BP/P

For Adult Cannabis Dispensary - Site distance from another Adult Cannabis Dispensary:

Undetermined at time of letter.

Analysis of Sensitive Uses:

The Cannabis operation must not be within a 600-foot radius of youth centers, schools, and daycare centers, or within 1000-feet of another permitted dispensary as described in Marina Municipal Code Section. Per available records, City staff has determined that the proposed Cannabis use is not located within a 600-foot radius of sensitive uses (measured from nearest building edge containing Cannabis use to parcel edge of sensitive uses listed above, and from parcel edge of Cannabis use to parcel edge of schools) as follows:

- 1. The parcel is located more than 600 feet from the nearest daycare, as shown on the attached map
- 2. The parcel is located more than 600 feet from the nearest school, as shown on the attached map

Action for Compliance:	None necessary.

This zoning verification is based on information available to the Community Development Department — Planning Office as of the date hereof. To the extent cannabis facilities are allowed land uses under Chapter 19.01 of the Marina Municipal Code, such facilities can be established in the specified zoning district only upon issuance by the Planning Commission of a Conditional Use Permit (CUP). This zoning verification letter does not constitute a land use entitlement and is not equivalent to, a substitute for, or issued in lieu of a required conditional use permit.

Issued by: Alec Barton, Assistant Planner AB

Date: May 21, 2019

Enclosures: Site Distance Map

3.	PROPERTY OWNER CONSENT & PROPOSED
	LOCATION

PROPERTY OWNER CONSENT

If applicant is other than the property owner(s), the owner(s) must provide a signed statement consenting to filing pursuant to Chapter 19 of the Marina Municipal Code. Original signatures only.

I/We, as the owner(s) of the subject property, consent to the filing of this application and use of the property for the purposes described herein. We further consent and hereby authorize City representative(s) to enter upon my property for the purpose of examining and inspecting the property in preparation of any reports and/or required environmental review for the processing of the application(s) being filed.

Fran Speater Akins

Name

property owner

Signature

fore s, o

A notary public or other officer completing this certificate verifies only the identity of the individual who signed the document, to which this certificate is attached, and not the truthfulness, accuracy, or validity of that document.

Subscribed and sworn to before me this 5 day of <u>June</u>, 20<u>19</u>, proved to me on the basis of satisfactory evidence to be the person(s) who appeared before me.

Hu alanched Jwat

A notary public or other officer completing this certificate verifies only the identity of the individual who signed the document to which this certificate is attached, and not the truthfulness, accuracy, or validity of that document.

cate of <u>CA</u> County of <u>Monterey</u>

Subscribed and sworn to (or affirmed) before me on this <u>5th</u> day of <u>June</u>, <u>2019</u>, by <u>Fran Spector Atkins</u>, proved to me on the basis of satisfactory evidence to be the person(s) who appeared before me.

Signature

Name

Heather Tremper (typed or printed)

HEATHER TREMPER Commission # 2145081 Motsty Public - California Monterey County My Comm. Expires Mar 29, 2020

(This area for official notarial seal)

HEATHER THEMPER
Commission # 2145081
Notary Public - California
Monterey County
My Comm. Expires Mar 29, 2020

INDUSTRIAL WAREHOUSE FOR LEASE





8,500 SF AVAILABLE (NEGOTIABLE LEASE RATE) (7,500 SF GROUND FLOOR WITH 1,000 SF MEZZANINE) ROLL-UP DOORS & 18 FT CLEAR HEIGHT CEILINGS

3343 Paul Davis Drive, Marina, California 93933

Presented by:
PETER BAIRD
881.646.1919 EXT. 110
pbaird@mahoneycommercial.com
DRE #00533485

MAHONEY & ASSOCIATES 501 Abrego Street Monterey, CA 93940 831.646.1919 www.mahoneycommercial.com

EXECUTIVE SUMMARY



LIGHT INDUSTRIAL/OFFICE PROPERTY FOR LEASE 3343 PAUL DAVIS DRIVE, MARINA, CALIFORNIA 93933



OFFERING SUMMARY

BUILDING SIZE:	8,500 SF
WAREHOUSE SIZE:	7,500 SF
MEZZANINE SIZE:	1,000 SF
LOT SIZE:	25,142 SF
PRICE:	Negotiable
TYPE:	Business Park (Light Industrial/ Office/Research&Development)
APN:	033-281-025

PROPERTY OVERVIEW

Mahoney & Associates is pleased to offer for lease a Class A warehouse at 3343 Paul Davis Drive in the heart of the Marina, CA commercial district. The property is zoned for light industrial, office, and research/development, and is ready for immediate use and offers easy access to major arteries and Highway 101. This beautiful warehouse is situated in a business park and has ample power at 3 phase/240 V. Warehouse is 8,500 plus SF and is clean and ready for your build out.

PROPERTY HIGHLIGHTS

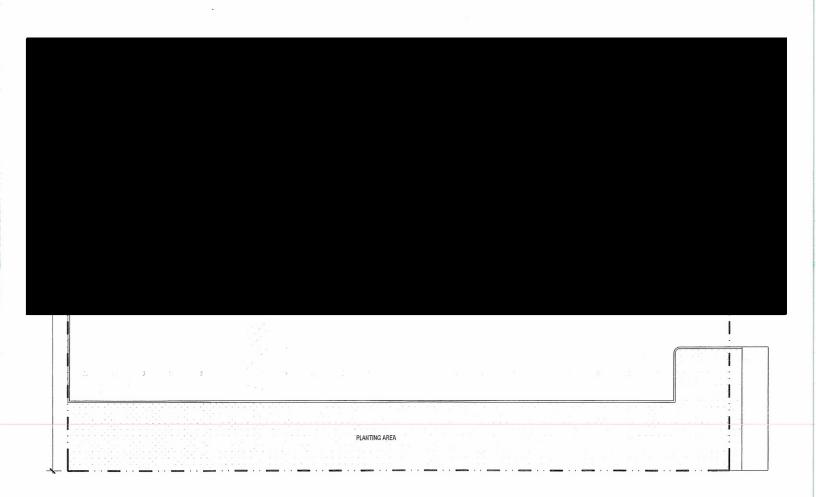
- · Roll-Up Doors
- 18 FT Clear Height Ceilings
- Ample Off-Street Parking (20 Spaces)
- · Tenant Improvements Negotiable

PETER BAIRD 831.646.1919 EXT. 110

SITE MAP



LIGHT INDUSTRIAL/OFFICE PROPERTY FOR LEASE 3343 PAUL DAVIS DRIVE, MARINA, CALIFORNIA 93933

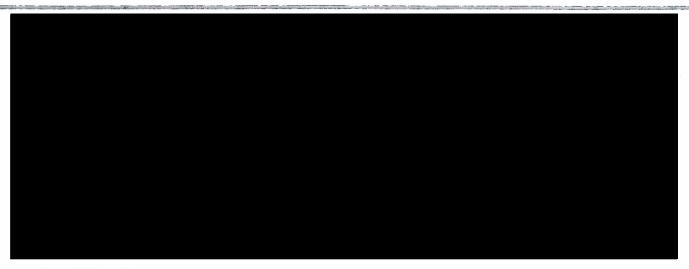


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FLOOR PLAN



LIGHT INDUSTRIAL/OFFICE PROPERTY FOR LEASE 3343 PAUL DAVIS DRIVE, MARINA, CALIFORNIA 93933



GROUND LEVEL



MEZZANINE

SPACE	SPACE USE	SIZE (SF)	TERM
Ground Floor	Light Industrial Warehouse	7,500 SF	Negotiable
Mezzanine	Office	1,000 SF	Negotiable
3343 Paul Davis Drive	Light Industrial Warehouse/Office	8,500 SF	Negotiable

PETER BAIRD

831.646.1919 EXT. 110

PROPERTY PHOTOS



LIGHT INDUSTRIAL/OFFICE PROPERTY FOR LEASE 3343 PAUL DAVIS DRIVE, MARINA, CALIFORNIA 93933



PETER BAIRD 831.646.1919 EXT. 110

PROPERTY PHOTOS



LIGHT INDUSTRIAL/OFFICE PROPERTY FOR LEASE 3343 PAUL DAVIS DRIVE, MARINA, CALIFORNIA 93933







PETER BAIRD 831.646.1919 EXT. 110

PROPERTY PHOTOS



LIGHT INDUSTRIAL/OFFICE PROPERTY FOR LEASE 3343 PAUL DAVIS DRIVE, MARINA, CALIFORNIA 93933





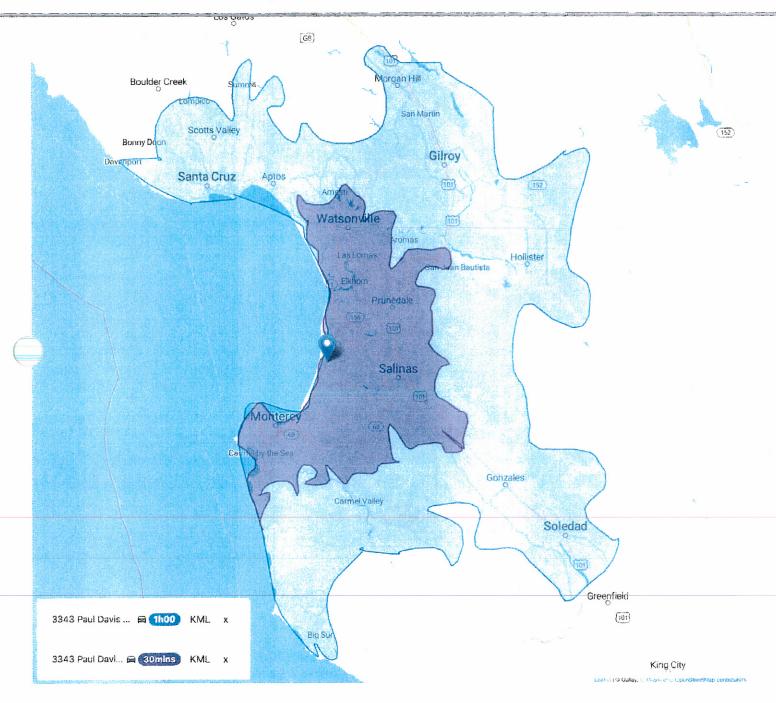


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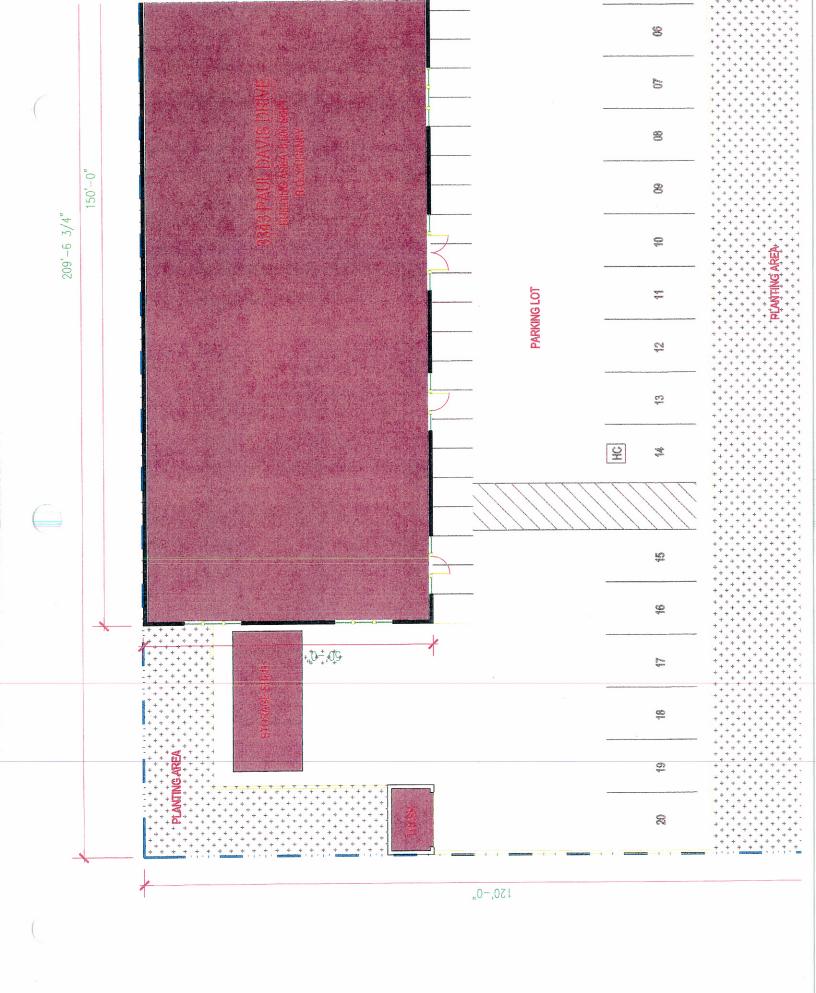
LOCATION MAP

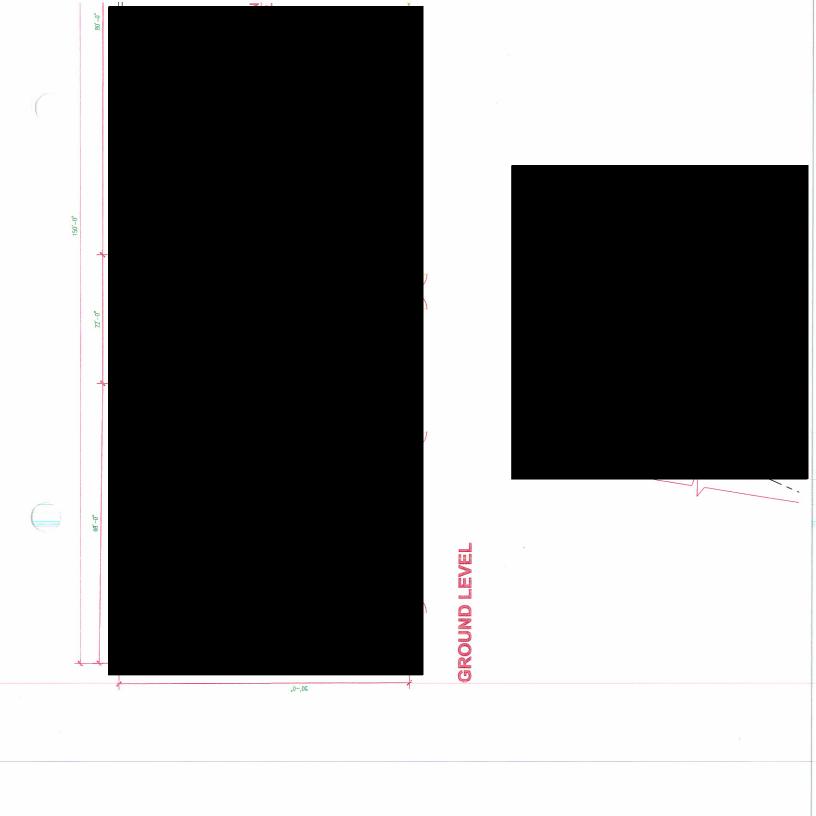


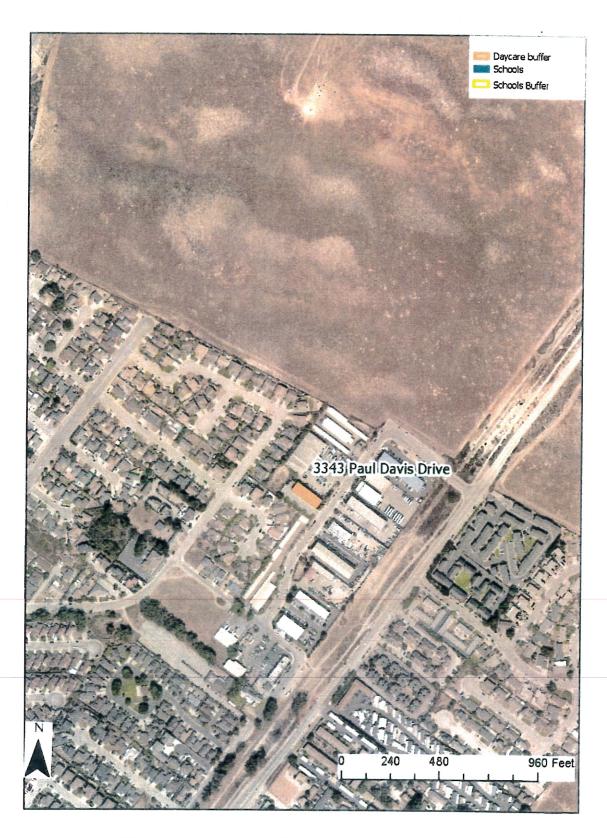
LIGHT INDUSTRIAL/OFFICE PROPERTY FOR LEASE 3343 PAUL DAVIS DRIVE, MARINA, CALIFORNIA 93933



PETER BAIRD 831.646.1919 EXT. 110







This site distance map is based on information available to the Community Development Department - Planning Office as of the date hereof and does not anticipate future land use conditions that may affect the results of this map. This map does not constitute a land use entitlement and is not equivalent to, a substitute for, or issued in lieu of a required conditional use permit.

City of Marina Limitations on City's Liability and Certifications, Assurances and Warranties

(Must be completed by all applicants)

a. WAIVER AND RELEASE OF LIABILITY AND AGREEMENT TO INDEMNIFY THE CITY OF MARINA

The applicant and all owners and operators hereby waive and release the City from any and all liability for monetary damages related to or arising from the application for a permit, the issuance of the permit, or the enforcement of the conditions of the permit. The applicant certifies that under no circumstances shall the applicant cause any cause of action for monetary damages against the City of Marina, the permitting official or any City employee or agent as a result of this permit application or issuance or the enforcement of the conditions of the permit.

b. RELEASE CITY OF MARINA FROM LIABILITY FOR ISSUING THE APPLICANT A PERMIT

By applying for a permit pursuant to the Marina City Commercial Cannabis Business Permit Program and by accepting a permit from the City of Marina Administrative Offices acting as the Marina City Local Permitting Authority, the applicant/permittee, owners and operators, and each of them, waives and releases Marina City, and its elected officials, employees, agents, insurers and attorneys, and each of them, from any liability for injuries, damages, costs and expenses of any nature whatsoever that result or relate to the investigation, arrest or prosecution of business owners, operators, employees; clients or customers of the applicant/permittee for a violation of state or federal laws, rules or regulations relating to cannabis activities.

c. AGREEMENT TO INDEMNIFY CITY OF MARINA

By applying for a permit pursuant to the Marina City Commercial Cannabis Permit Program and by accepting a permit from the Marina City Administrative Offices acting as the Marina City Local Permitting Authority, the applicant/permittee, owners and operators, and each of them, jointly and severally if more than one, agrees to indemnify, defend and hold harmless Marina City, and its elected officials, employees, agents, insurers and attorneys, and each of them, against all liability, claims and demands, of any nature whatsoever, including, but not limited to, those arising from bodily injury, sickness, disease, death, property loss and property damage, arising out of or in any manner related to the operation of the commercial cannabis business that is the subject of the permit.

d. CERTIFICATION OF LIVE SCAN/BACKGROUND CHECK

The applicant, commercial cannabis business manager and anyone with an ownership interest in the business referenced herein represents and certifies they have submitted to a Live Scan and/or background check no earlier than 30 days prior to the date of this application.

e. PERMIT RENEWAL CERTIFICATION

For renewals, the applicant represents and certifies that they continue to hold in good standing any permit/license required by the State of California where applicable for a commercial cannabis business operation.

f. PROSECUTION UNDER FEDERAL LAW

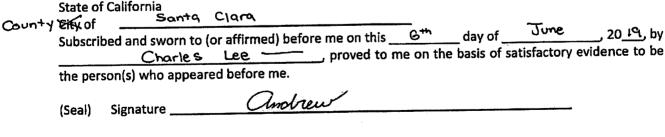
The applicant understands that operators, employees and members of the commercial cannabis business may be subject to prosecution under Federal Laws.

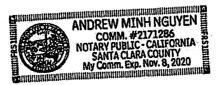
g. AUTHORIZED TO SIGN

The person whose signature appears below is authorized to sign this application on behalf of the business and has submitted this information and all attachments as required by the application process to obtain a commercial cannabis permit from the City of Marina.

I declare under penalty of perjury that the information provided on this form is true and correct and do hereby apply for a permit pursuant to Marina City Ordinance Chapter 19 and in compliance with Marina City Ordinance Section 19.02.020 and all other applicable sections of this Ordinance.

Applicant Signature	Printed Name and Title
6.6.19	
Date	
	og this cortificate verifies only the identity of the individual who
A notary public or other officer completions and the document to which this certification.	ng this certificate verifies only the identity of the individual who icate is attached, and not the truthfulness, accuracy, or validity





CITY OF MARINA COMMERCIAL CANNABIS BUSINESS APPLICATION FINANCIAL RESPONSIBILITY, INDEMNITY AND CONSENT TO INSPECTION TERMS

Datad:	June	7	7	2019
Dated:	20,10	-	, 4	.OTA

I hereby agree to the following terms:

- 1. I am herewith depositing the sum of \$8,000 as an initial deposit for the review and processing of a commercial cannabis business application.
- 2. The entire amount deposited is non-refundable for any reason. There is no guarantee expressed or implied that by submitting the application or making the deposit identified above that I will obtain any land use entitlements or a permit to operate a commercial cannabis business. I understand that City staff may recommend denial of the application for any reason, that staff may change its recommendation at any time, and that staff's recommendation of approval does not guarantee approval by any board or commission.
- 3. All costs incurred by the City in processing said application, including staff time and overhead, shall be paid by me. This is my personal obligation and shall not be affected by sale or transfer of the property subject to the application, changes in business organization, or any other reason. As work proceeds on an application, actual City costs, as established by City Ordinance, will be charged against the deposit account. The City will deduct such costs from said deposits at such times and in such amounts as City determines. The City may demand additional deposits be made by me over the course of processing the application such as prior to each submittal, public review, and hearing(s), as applicable to the permit. "Costs incurred by the City" as identified in this paragraph shall include costs for the services of contractors or consultants. The City shall exercise its sole discretion in determining whether it is necessary to engage the services of an outside contractor to assist with application processing, which costs are to be paid by me.
- 4. To the fullest extent permitted by law, I shall defend, indemnify, save and hold harmless the City of Marina and its agents, officers, elected officials and employees for any claims, damages, or injuries brought against the City, its agents, officers, elected officials and employees arising from the processing of the application and my conduct of a commercial cannabis business. The indemnification shall apply to any damages, costs of suit, attorneys' fees or other expenses awarded against the City, its agents, officers and employees in connection with any such action. In addition, I shall release the City of Marina and its agents, officers, elected officials and employees from any injuries, damages, or liabilities of any kind that result from any arrest or prosecution for violation of state or federal laws. My obligations under this indemnification shall apply regardless of whether a license or any permits or entitlements are issued.

- 5. The City will promptly notify the Applicants and Owner of any such claim, action, or proceeding that is or may be subject to this Agreement. The City may, within its unlimited discretion, participate in the defense of any such claim, action, or proceeding.
- 6. In the event that any claim, action, or proceeding as described above is filed against the City, I shall within 30 days of the filing make an additional deposit of \$5,000 to the City to cover the costs or expenses involved in City defense. If during the litigation process, actual costs or expenses incurred reach 80% of the amount on deposit, I shall deposit additional funds sufficient to bring the balance up to the amount of \$5,000.
- 7. The City shall have the absolute right to approve any and all counsel employed to defend the City. To the extent the City uses any of its resources to respond to such claim, action or proceeding, or to assist the defense, I will reimburse the City for those costs. Such resources include, but are not limited to, staff time, court costs, City Counsel's time, or any other direct or indirect cost associated with responding to, or assisting in defense of, the claim, action or proceedings.
- 8. I consent and expressly allow, authorize, and permit the City, all its departments, agents, and employees (collectively, "City"), to enter upon and inspect the subject property identified herein, with or without prior notice, for the purposes of inspecting, photographing, and/or processing this application and to inspect for compliance with all laws, regulations, and conditions placed on land use approvals or the permit. No additional permission or consent to enter upon the property is necessary or shall be required. By signing this application I further certify and warrant I am authorized to, and hereby do, consent and allow such inspections on my behalf and on the behalf of each and all Owners of the property and Applicants.
- 9. I understand that all materials submitted in connection with my application are public record subject to inspection and copying by members of the public. By filing an application, I agree that the public may inspect and copy these materials and the information contained therein, and that some or all of the materials may be posted on the City's website. For any materials that may be subject to copyright protection, or which may be subject to sections 5500.1 and 5536.4 of the California Business and Professions Code, by submitting such materials to the City I represent that I have the authority to grant, and hereby grant, the City permission to make the materials available to the public for inspection and copying, whether in hardcopy or electronic format.
- 10. This Agreement shall constitute a separate agreement from any permit approval, and that if the permit, in part or in whole, is revoked, invalidated, rendered null or set aside by a court of competent jurisdiction, I agree to be bound by the terms of this Agreement, which shall survive such invalidation, nullification or setting aside.
- 11. This Agreement shall be construed and enforced in accordance with the laws of the State of California and in any legal action or other proceeding brought by either party to enforce or interpret this Agreement; the appropriate venue is the Monterey County Superior Court.

2

to fully and timely comply with all of the foregoing terms and conditions.

Applicant(s)/Owner(s):	
CHARLES LEE	Chu Jen
Printed Name	Signature
Michael Brayburg	//// <i>DX</i>
Printed Name	Signature
Joseph Polyak	T. Palla
Printed Name	Signature
Dritry Khann	Il Mania
Printed Name	Signature
Printed Name	Signature
Property Owner(s): (if different)	
from Spector Atkins	(From greate atten
Printed Name	Signature
Printed Name	Signature
Printed Name	Signature

6. PROOF OF COMPREHENSIVE GENERAL LIABILITY INSURANCE



Discovery Bay Insurance Services, Inc. 1555-F Riverlake Rd. Discovery Bay, CA 94505 Bus. (925) 516-4700 Fax (925) 516-4202

June 7, 2019

Re: ALLGC, LLC DBA: GreenCare Marina

To whom it may concern:

This letter is to inform you that Dmitry Khanin with ALLGC, LLC DBA: GreenCare has approached our agency for \$1,000,000 of General Liability Insurance Coverage for a new dispensary. We are in receipt of his application, and are awaiting licensing to fulfill the insurance requirements.

We look forward to servicing this account.

Sincerely,

Melissa Hoffman, Agency Owner





City of Marina

Economic Development Department – City Hall 211 Hillcrest Avenue Marina, CA 93933 P: 831.384.3715

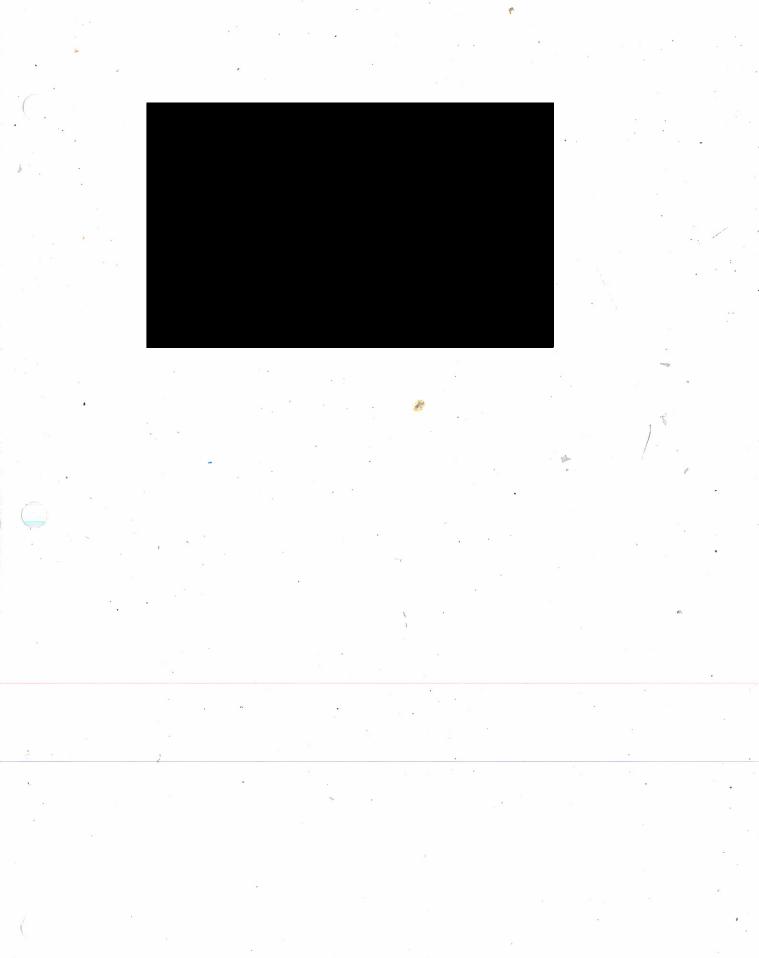
www.ci.marina.ca.us

CANNABIS BUSINESS EMPLOYEE/OWNER BACKGROUND APPLICATION

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	407 - 3 94773	grand the second		APPLICANT			Ň "			
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KNC	OWLEDGE. APPLICANT SIGNATURE		JOB TI	TLE (POSITIO	N ON THE API	PLICATION)		DATE
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t	I understand this will serve to disclose any record of arrests to which I have been the subject that resulted in conviction. I further agree to hold the City of Marina its officers, agents, or lawfully delegated representatives, harmless from any action(s) or damages whatsoever or at all which may result from the taking of such fingerprints or forwarding them to the appropriate law enforcement agency for a record check and/or obtaining access to any other documentation which pertains to meeting the qualification for a Commercial Cannabis Business Permit or Employee Permit.							
	btain and review my consumer cr	edit report a	nd/or any of	ther credit re	elated infor	mation pert	aining to me.	oyee or lawful representative(s) to
a	By signing this form, I acknowledge and/or omitting any information o Marina Ordinance.	e and agree in this applica	to comply w ation may be	rith all the co grounds fo	onditions ar r denial of a	nd terms of permit or i	this applicatio s grounds for t	n. I also understand that falsifying termination of employment per the
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Cannabis Business Employee/Owner Background Application





REQUEST FOR LIVE SCAN SERVICE

Applicant Submission	
A1300	Cannabis
ORI (Code assigned by DOJ) LICENSE	Authorized Applicant Type
Type of License/Certification/Permit OR Working Title (Mandagum 30 characters-	if assigned by DOJ, use exact Me acatgued)
Contributing Agency Information:	
MARINA POLICE DEPARTMENT	00422
Agency Authorized to Receive Criminal Record Information	Mail Code (five-digit code assigned by DOJ)
211 HILLCREST AVE	MARIA ESPARZA
Street Address or P.O. Box	Contact Name (mandatory for all school submissions)
MARINA CA 93933 City State ZIP Code	(831) 884-1293 Contact Telephone Number
	ONLIGHT LOICH HARM LATERIAN
Applicant Information:	million
Last Name	First Name Middle Initial Suffix
Other Name	
(AKA or Alias) Last	First Suffix
Sex Male Femals	
Date of Birth	Driver's License Number
Height Weight Eye Color Hair Color	Billing Number
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Place of Birth (State or Country) Social Security Number	Number (Other Identification Number)
Home 5	(Other instances i volumes)
Address Street Address or P.O. Box	City State ZIP Code
HOW LONG AT RESIDENCE	PHONE #
	Level of Service: X DOJ X FBI
Your Number:	Level of Service: X DOJ FBI
OCA Number (Agency Identifying Number)	
le se substitute Hat admin ATT mundage	
If re-submission, list original ATI number: (Must provide proof of rejection)	Original ATI Number
(inside proof of 1 a journey)	
Employer (Additional response for agencies specified by statute):	
Employer Name	Mail Code (five digit code assigned by DOJ)
Street Address or P.O. Box	
City State ZIP Code	Telephone Number (optional)
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Name of Operator TC4	12 144 BRM 190 H201
Transmitting Agency LSID	ATI Number Amount Collected/Billed
9 . 90.103	A SEEDLINE OF THE PROPERTY OF



City of Marina

Economic Development Department – City Hall
211 Hillcrest Avenue
Marina, CA 93933
P: 831.384.3715
www.ci.marina.ca.us

CANNABIS BUSINESS EMPLOYEE/OWNER BACKGROUND APPLICATION

	CANNABIS BUSINESS INFORMATION										
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То	Whom It May Concern:							
of inf ob Sta	the City of Marina, and/or formation in this application fo otain a Commercial Cannabis E ate Law.	his/her agents, employee of or the purpose of conducting Business Permit to operate or	r lawful representative(s a criminal background o to be employed with su	s) to take my photog check to verify that I n uch business as require	the City Manager, or Chief of Police raph and fingerprints or use the neet the qualifications required to ed by the City Municipal Code and			
	gree to provide any information Ireau of Investigation, or any o				artment of Justice and the Federal y Manager or Chief of Police.			
th ma	I understand this will serve to disclose any record of arrests to which I have been the subject that resulted in conviction. I further agree to hold the City of Marina its officers, agents, or lawfully delegated representatives, harmless from any action(s) or damages whatsoever or at all which may result from the taking of such fingerprints or forwarding them to the appropriate law enforcement agency for a record check and/or obtaining access to any other documentation which pertains to meeting the qualification for a Commercial Cannabis Business Permit or Employee Permit.							
	Furthermore, I hereby authorize the City Manager or Chief of Police of the City and/or his/her agents, employee or lawful representative(s) to obtain and review my consumer credit report and/or any other credit related information pertaining to me.							
an	By signing this form, I acknowledge and agree to comply with all the conditions and terms of this application. I also understand that falsifying and/or omitting any information on this application may be grounds for denial of a permit or is grounds for termination of employment per the Marina Ordinance.							
AP	APPLICANT SIGNATURE APPLICANT NAME (PRINT) DATE (C) 7 19							





REQUEST FOR LIVE SCAN SERVICE

Applicant Submission	24-78-4-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-
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A1300	Cannabis
ORI (Code assigned by DOJ) LICENSE	Authorized Applicant Type
Type of License/Certification/Permit OR Working Title (Maximum so characters	-if assigned by DOJ, use exactate assigned)
Contributing Agency Information:	
MARINA POLICE DEPARTMENT	00422
Agency Authorized to Receive Criminal Record Information	Mail Code (five-digit code assigned by DOJ)
211 HILLCREST AVE Street Address or P.O. Box	MARIA ESPARZA
	Contact Name (mandatory for all school submissions)
MARINA CA 93933 City State ZIP Code	(831) 884-1293 Contact Telephone Number
Applicant Information:	
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William Willia	·
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If re-submission, list original ATI number:	Original ATI Stumber
(Must provide proof of rejection)	Original ATI Number
Employer (Additional response for agencies specified by statute):	
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Employer Name	Mail Code (five digit code assigned by DOJ)
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City State ZiP Code	Telephone Number (optional)
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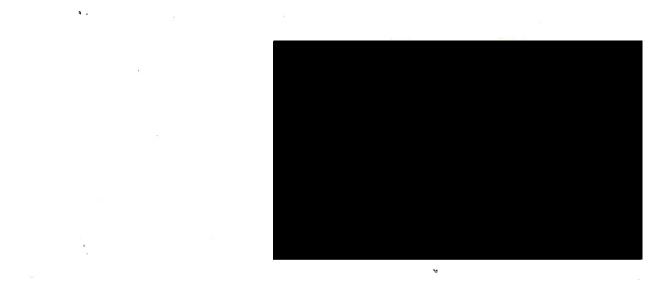
City of Marina

Economic Development Department – City Hall
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CANNABIS BUSINESS EMPLOYEE/OWNER BACKGROUND APPLICATION

	CANNABIS BUSINESS INFORMATION								
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	APPLICANT INFORMATION								
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	CRIMINAL HISTORY (cont.)								
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	APPLICANT SIGNATURE JOB TITLE (POSITION ON THE APPLICATION) DATE								
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	CRIMII	VAL BACK	GROUND & CREDIT	HISTORY IN	VESTIGA1	ION R	ELEASE		
То	Whom It May Concern:								
of info obt	the City of Marina, and/or h ormation in this application fo	nis/her agents or the purpose	s, employee or lawful re of conducting a crimina	epresentative(s) al background cl	to take my neck to verify	photog that I m	ne City Manager, or Chief of Police raph and fingerprints or use the neet the qualifications required to d by the City Municipal Code and		
							artment of Justice and the Federal Manager or Chief of Police.		
the ma obt	Bureau of Investigation, or any other law enforcement agency or third-party consultant authorized by the City Manager or Chief of Police. I understand this will serve to disclose any record of arrests to which I have been the subject that resulted in conviction. I further agree to hold the City of Marina its officers, agents, or lawfully delegated representatives, harmless from any action(s) or damages whatsoever or at all which may result from the taking of such fingerprints or forwarding them to the appropriate law enforcement agency for a record check and/or obtaining access to any other documentation which pertains to meeting the qualification for a Commercial Cannabis Business Permit or Employee Permit.								
	thermore, I hereby authorize a ain and review my consumer o						yee or lawful representative(s) to		
and	By signing this form, I acknowledge and agree to comply with all the conditions and terms of this application. I also understand that falsifying and/or omitting any information on this application may be grounds for denial of a permit or is grounds for termination of employment per the Marina Ordinance.								
APP	APPLICANT SIGNATURE APPLICANT NAME (PRINT) DATE DATE DATE DATE								



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personal records. The other side contains important

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REQUEST FOR LIVE SCAN SERVICE

plicant Submission			
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De of License/Certification/Permit OR Working Title (Maximum 30 characters	-if assigned by DOJ, use exact file assigned)		
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1 HILLCREST AVE eet Address or P.O. Box	Mall Code (five-digit code assigned by MARIA ESPARZA Contact Name (mandatory for all sch		_
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City of Marina

Economic Development Department – City Hall
211 Hillcrest Avenue
Marina, CA 93933
P: 831.384.3715
www.ci.marina.ca.us

CANNABIS BUSINESS EMPLOYEE/OWNER BACKGROUND APPLICATION

	CANNABIS BUSINESS INFORMATION										
CAN	NABIS BUSINESS NAME/DB	A			IN.	THE BUSINESS	, ARE YOU AN	I: (CHOOSE	ONE)	BAD	GE ID REQUEST
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4	266 RESERVATION RD, Ste. F205 MARINA, CA 93933										
	APPLICANT INFORMATION										
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	LEE					CHAR	LES				
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			LEE			CHAR	LES				
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	DISPOSITION (WHAT WAS THE OUTCOME OF THE CASE: Were you sentenced? Did you have to pay a fine? Probation? Parole? Etc.)								
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To	Whom It May Cond	cern.		2000 E 1900 E					
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of	the City of Marin	a, and/or his/	her agents	s, employee or lawful	representative(s) to	o take m	y photogr	aph and fingerprints or use the	
inf	ormation in this ap	oplication for the	ne purpose	of conducting a crimin	al background chec	ck to verif	y that I m	eet the qualifications required to d by the City Municipal Code and	
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Bu	reau of Investigation	on, or any other	law enfor	cement agency or third-	party consultant au	thorized b	y the City	Manager or Chief of Police.	
Ιu	nderstand this will	serve to disclos	se any reco	ord of arrests to which I	have been the subjection	ect that re	sulted in	conviction. I further agree to hold	
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								cial Cannabis Business Permit or	
1	Employee Permit.								
	Furthermore, I hereby authorize the City Manager or Chief of Police of the City and/or his/her agents, employee or lawful representative(s) to obtain and review my consumer credit report and/or any other credit related information pertaining to me.								
Ву	signing this form,	I acknowledge	and agree	to comply with all the c	onditions and term	s of this a	pplication	. I also understand that falsifying	
	d/or omitting any i arina Ordinance.	nformation on	this applica	ation may be grounds fo	r denial of a permit	or is grou	inds for te	rmination of employment per the	
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REQUEST FOR LIVE SCAN SERVICE

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11 HILLCREST AVE reet Address or P.O. Box	MARIA ESPARZA Contact Name (mandatory for all school submissions)
ARINA CA 93933	(831) 884-1293
ty State ZIP Code	Contact Telephone Number
oplicant Information:	
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Live Scan Request Submissions

All required Live Scan requests/authorizations were submitted in a timely fashion to the Police Department as required by the City.







8. BUSINESS PLAN

Business Plan

for

AllGC, LLC (D.B.A. GreenCare Marina)

1. Names, Roles and Resumes of Key Staff

Michael (Misha) Breyburg will act as the Applicant's Chief Executive Officer. Misha is nearly a lifelong resident of the Bay Area, having immigrated to the area with his family from Russia when he was six. He earned his Bachelor of Arts degree in Sociology and Marketing from Golden Gate University. Misha has 18 years of professional experience in hospitality, real estate development, entrepreneurship, and the cannabis industry. He is the co-founder of two successful Bay Area businesses, Medithrive, and Six Pack Fitness, and continues to oversee their successful operation.

Misha has been successfully managing Medithrive, an award winning medical cannabis dispensary ("MCD") located in San Francisco, since 2009. On January 5, 2018, Medithrive was one of the only six MCDs to receive authorization from the City and County of San Francisco to sell adult-use products on the first authorized day (31 applications were submitted by existing MCDs). Misha co-founded Medithrive and has been instrumental in maintaining Medithrive's focus on providing superior quality medical cannabis and medical cannabis products in a highend, service-focused atmosphere. Misha assisted in designing the build out of the facility and currently helps manage the store's operations and financials. Medithrive prides itself on exemplary security procedures, patient satisfaction, and superior-quality products. Medithrive is credited with "cleaning up" their neighborhood due to the company's rigorous security standards, and has even garnered the support of a local school. The school's administrators state that Medithrive makes the area safer and more comfortable for their students to walk to and from school. Medithrive is an elegant, innovative, and completely compliant dispensary. Since opening in 2009, Medithrive is two-time winner of "Best Dispensary in SF" by SF Cannabis Clubs. Medithrive constantly adapts to changing rules and regulations that govern cannabis businesses in San Francisco - in 2012, bowing to federal regulatory pressure, Medithrive proactively reduced operations to delivery for the time necessary for the federal enforcement threat to subside. Despite such regulatory setbacks, Medithrive grew in popularity, and today it remains one of the most popular medical cannabis dispensaries in the Bay Area. Medithrive recently built out a high-end brick-and-mortar dispensary just down the street from the San Francisco Armory, called Medithrive Mission.

Along with managing the day-to-day operations at Medithrive, Misha is the founder and Chief Creative Officer at Six Pack Fitness. Misha founded Six Pack Fitness for professionals who prioritize their health, nutrition, and overall wellness. Six Pack Fitness creates stylish bags,

luggage, and meal management travel gear. As the Chief Creative Officer, Misha directs the overall vision for the company, business strategy, and leads the creative team. In addition to his business pursuits, Misha believes very strongly that we owe a duty to our veterans and returning service members as they attempt to make a successful reentry into society. He educates himself on the latest research regarding PTSD treatments and is especially intrigued by the role of cannabis in treatment of that disease. He hopes to become more involved in this area as more credible research progresses, and will continue to financially support the Wounded Warrior Project (WWP). WWP provides free programs and services to address the needs of returning military servants and fills the gaps in government care. Through his businesses he provides discounts to veterans, teachers, firefighters, and police. Under Misha's guidance, Six Pack Fitness has also donated hundreds of bags to GOV X, an internet retailer for current and former members of the US Armed Forces, law enforcement, firefighting, emergency medical services, and related government agencies.

Joseph (Joe) Polyak will serve as the Applicant's Chief Financial Officer. Joe's mission is to run the Marina business with a focus on integrity and giving back to the community. He brings to the team over seven years of professional experience in real estate and rare coin investment, which is a highly regulated niche business. Joe's experience in this rare commodity lends itself directly to cannabis retail operations. This career began when Joe worked as the General Manager at Oxbridge Coins, Inc. (Oxbridge) in San Francisco, CA. At Oxbridge, Joe created and managed all content for the company website, overall web presence, and company print advertising; oversaw the hiring of the company bookkeeper and outside accounting firm; oversaw all gold buying; and prepared prospectuses for investors. Additional responsibilities included: building operations infrastructure, implementing point of sale systems and client intake protocol, implementing inventory management systems and software, addressing security concerns, and creating operations manuals. During his tenure, he helped transform the company from a small coin shop to the top rare coin and precious metals company in the San Francisco Bay Area.

This experience relates directly to the cannabis industry in that it required significant of reporting and interaction with local law enforcement and the handling of a high risk, high value products and business transactions. For every purchase, the store recorded identification information, a thumbprint of the person selling, photos and descriptions of the pieces being sold. Every night this data was shared with the San Francisco Police Department. In addition, due to the high value of precious metals and rare coins, the business handled hundreds of thousands of dollars in inventory every day. Among his many duties, Joe implemented robust security system and operation that included the use of safes, contracted security firms, bullet proof walls and transaction windows, security gates and windows, and alarm systems very similar to that required of a cannabis operation. After five years with Oxbridge, Joe joined Keller Williams Realty as a Real Estate Agent. In this position, Joe founded the Polyak Real Estate Group. Under

his successful leadership, the Polyak Real Estate Group was recognized as achieving the top 10% of Sales in San Mateo County and top 1% of sales in the nation. Joe currently manages all marketing, sales, and financial aspects of the business.

In addition to his professional achievements, Joe frequently volunteers with the Samaritan House and regularly sponsors food drives, toy drives, coat drives, and other charitable initiatives to help bring the community together in the spirit of civic duty and strengthening our community. The Samaritan House utilizes the resources in its community to lead its members in need out of poverty. They provide food, access to shelter, healthcare, and a broad range of supportive services. This organization is close to Joe's heart because his family came to the United States as refugees and utilized similar organizations to help them get on their feet in a new environment. Joe is also strongly involved in Habitat for Humanity and he helps to build and repair homes for low-income families and individuals. He regularly volunteers his time and resources as he is particularly interested in helping create affordable housing solutions for those who need it most. Joe is a member of the California Bureau of Real Estate and the San Mateo Chamber of Commerce. He is also fluent in English and Russian. Joe is passionate about the Cannabis industry because he believes that Cannabis has tremendous therapeutic value, provides a welcomed alternative to alcohol and opioid prescription medication use, and that legalization will provide much needed tax revenue that may help to improve many of the community's social services.

Charles Lee is the Chief Marketing Officer and Community Outreach Coordinator & Neighborhood Compatibility Liaison. Charles lives in Marina and has strong ties to the community--his family has made Marina its home for many years. Charles has been involved in the cannabis industry since the early years of California's medical marijuana collectives; Charles enrolled in the inaugural class at Oaksterdam University in Oakland, CA and graduated with the highest score in his cohort, then worked as a buyer for the Berkeley Patients Group when they first opened. Charles has since worked as a consultant to the industry, advising dispensaries concerning all operational aspects, including security and safety functions. Charles is currently Facilities Coordinator and Compliance Officer for Interrex Labs, a California Department of Public Health Type-7 licensed cannabis manufacturer located in Oakland, CA.

Dmitry Khanin is the **Chief Operations Officer**. Dmitry has served a the President of ADKO Enterprises since its founding in 2015. This non-profit mutual benefit corporation conducts research and development into cannabis and hemp extraction methodologies for application with cannabis oils, tinctures and pills as well as safe cartridges and packaging solutions. Dmitry has a Masters Degree in mechanical engineering from the Agricultural Academy in Kishinev, Moldova. Dmitry has also worked as Systems Analyst for Wells Fargo Bank and the Roshe/Genentech Biotech company.

Misha Breyburg Resume

Career Objective:

To create a successful brand that creates significant positive impact in the community, while revolutionizing the cannabis industry by implementing quality, professionalism and a unique shopping experience that changes the stigma associated with cannabis.

Professional Experience:

Medithrive

Co-founder and Manager

9/2009-present

- Designed and project managed the buildout of the store
- Helped build a unique business model in the industry, focused on high quality, service and atmosphere
- Managed the store, including operations, financials and HR Voted best dispensary in the San Francisco twice
- Set up security procedures

6 Pack Fitness

Co-Founder and Chief Creative Officer

1/2001-2009

- Established brand identity and voice to go to market
- Over 3000% growth from 2011 to present
- Engaged a social media company that helped to create a strong online community with 200K organic Facebook fans, 200K Instagram followers, and a very active Twitter account. This comprehensive approach drove over 300k unique visitors to the company website per month.
- Secured two utility patents, various design patents and worldwide trademarks.
- Created affiliate program that drove various fitness market penetrations, brand awareness, and a web presence and established effective sponsorship programs with elite athletes in various sports.
- Negotiated a lucrative licensing contract with United Fighting Championship (UFC).

Education

BA, Marketing, Golden Gate University

Interests

- Medical advances in cannabis
- Donating to veterans and ex-military and actively supporting initiatives and programs that support our troops
- Branding, Marketing, and Strategic Planning of businesses and understanding how and why certain business grow and success while others contract and fail

Joe Polyak Resume

Career Objective:

To become a world renowned entrepreneur and bring a good reputation and integrity to the cannabis industry while being a positive influence on my local community and contributing financially and other ways to those less fortunate.

Professional Experience:

Keller Williams Realty

Real Estate Agent

01/2015-present

- Founded the Polyak Real Estate Group, a real estate team in the top 10% of sales in San Mateo County and top 1% in the nation.
- Managed all marketing, sales, and financial aspects of the business.
- Successfully help clients to buy or sell residential real estate in the San Francisco Bay Area.

Oxbridge Coins, Inc. San Francisco

General Manager

01/2010-01/2015

- Built operations infrastructure; implemented POS systems, client intake protocol, implemented inventory
 management systems and software, contracted security firms to install entire security systems, created
 operations manual, etc.
- Ran entire marketing department; Created all content and managed design and creation of website and overall web presence, managed print advertising, etc.
- Oversaw financial aspects of business; hired bookkeeper and accounting firm, prepared several prospectus' for investors, etc.
- After implementation and establishment of most procedures I successfully delegated duties to new team members and left the company.

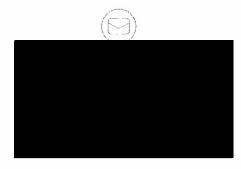
Education:

Attended San Francisco State University majoring in Business Administration with a concentration in Finance. Left before graduating due to having to manage business and master key business skills.

<u>Additional Skills:</u>

- Read essentially every major notable business book. I am a regular reader and listen to business-related material. Regularly go to seminars and hire business coaches to master my business knowledge.
- Fluent in spoken and written Russian.
- Extremely strong interest in the field of psychology, having read many books on the topic.

CHARLES LEE



OBJECTIVE

Professionalism with 20+ years in the medical cannabis industry. Intellectual and efficient at building and maintaining client relationships. Seeking to leverage my interpersonal skills to bring a solid customer service perspective to the position and grow with the family that is our company.

SKILLS

Amazing customer relations with a tad bit of humor. I will make sure that whoever I work with knows my skills and what I bring to the table.

EXPERIENCE

•<u>All Trades:</u> Interrex Labs / Dec. 2017 — Present 2539 Willow St. Oakland, CA 94607 (408)771-8826

•All areas of work

- Development of industry best practices
- Assist in operating an extraction machine in a UL Certified CIDI extraction booth, purchaser of supplies needed
 - Assist in strict adherence to local and state laws and regulations
- · Assist in keeping Lab safe, secure, clean and organized

•<u>Consultant:</u> **D4L** / May 2012 — Sept. 2014 2050 Tully Rd. San Jose, CA 95122

- Consulted on operating a medical cannabis dispensary
 Assisted with security measures
- •<u>Consultant:</u> **GreenCare Association** / Jan. 2012 April 2012 April 2012 940 Story Rd. San Jose, CA 95122
- •Consulted on all aspects of operating a dispensary to members whom wanted to continue operations of the association

•<u>All Trades:</u> **GreenCare Association** / Jan. 2011 – April 2012 2050 Tully Rd. San Jose, CA 95122

•Founder of GreenCare Association

- Managed strategies and tasks related to the association
 - •Oversee day-to-day operations of the dispensary
 - ·Accounting, public relations, sales and marketing
- ·Accounting, public relations, sales and security measures

•<u>Lab Instructor</u> /**Masters Institute of Technology** / Feb. 1999-Mar. 2001 50 Airport Pkwy STE 8 San Jose, CA 95110

- Instructed students in obtaining the A+ Certification for the computer industry
 - •Oversee computer labs

•<u>Purchaser</u> /**Berkeley Patients Group** /1999-2001 2366 San Pablo Ave. Berkeley, CA 94702 (510)540-6013

- Assisted in purchasing medical cannabis from member growers who had excess
- Strategized methods in obtaining medical cannabis, concentrates, and edibles for BPG's members

EDUCATION

Mission San Jose High School 41717 Palm Ave. Fremont, CA 94539 (510)657-3600

CSUN
18111 Nordhoff St. Northridge, CA 91330
(818)677-1200

Masters Institute of Technology 50 Airport Pkwy. STE 8 San Jose, CA 95110 Oaksterdam University 1734 Telegraph Ave. Oakland, CA 94612

San Jose State University
I Washington Square San Jose CA 95192
(408)924-1000

REFERENCES

Dmitry Khanin

OBJECTIVE: Build a unique and outstanding cannabis dispensary. Educate the community on the benefits and safer use of cannabis products. Help to understand the functionality of Human Endocannabinoids system.

SUMMARY OF QUALIFICATIONS:

- Over 4 years of experience in Botanical Oil Extraction.
- Creating one of the best cannabis oils on the market.
- Developed Boost Immune system CBD Tincture and water soluble CBD pills.
- Total of 10 years of experience as a President and Vice President of the companies (20 and more direct reports).
- Solid knowledge of manufacturing and development processes.
- Experience in creating brands, safe cartridges and packaging.
- Building 3 medical grade Labs.

EXPERIENCE:

2019- Present **ALLGC, LLC,** San Diego, CA Corporate Officer

2015-2018 ADKO Enterprises, Inc

President

- Responsible for company production, planning, strategy and processes design.
- Supervise R&D.
- Developed environmentally safe products with maximum efficiency.

2011-2015 Roshe/Genentech Biotech, South San Francisco, CA

System Analyst

- Conducted functionality and compatibility testing
- Created test plans, test cases, test matrixes.

1999-2011 Wells Fargo Bank, San Francisco, CA

System Analyst and Quality Assurance Engineer

- Responsible for systems analysis, test planning, test design and test implementation for various applications ordered by different Lines of Business throughout Wells Fargo Bank.
- Wrote Ambiguity Reviews, Test Plans and Test Cases.
- Developed Status Reports and Matrixes.
- Executed test plans and test cases.
- Performed data validation by executing SQL queries.
- Conducted full cycle of Software Quality Assurance testing on several projects for Wells Fargo Internet Services Group:
 - E-Brokerage Wells Fargo Wachovia Banks integration project. Transfered all Wells Fargo Brokerage users to Wachovia brokerage platform and applications.

- Packs Online web ad campaign and application process that introduced several customized Wells Fargo product bundles.
- 401(K) Rollover Wizard provided investment advisory and administrative services for the Wells Fargo Funds. Other affiliates of Wells Fargo & Company provided sub-advisory and other services for the Funds.
- 401(K) RPS Portal single site for three unique audiences: participants, sponsors and consultants. Provided Retirement Plan Services including integration of interfaces to three vendors.

Pre-Apps 2000 – consolidated the applications for all of the Wells Fargo consumer products into one easy customer experience

1993-1999

E.S. Express, Inc., Millbrae, CA.

Manager/Owner

- Performed consulting work for number of foreign personal and commercial security companies.
- Responsibilities included sales, hardware installation, software modification, localization and testing for overseas markets.
- Conducted marketing research for new products.
- Configured, sold and maintained security systems and turnkey network systems.

EDUCATION:

Kishinev Agriculture Academy, Moldova

Master in Mechanical Engineering

Canada College, Redwood City

Introduction to Computer Programming (Visual Basic)

C Programming

UNIX OS

Principles of software testing

Skyline College

John O'Connell Auto School (City College of San Francisco)

2. Day to Day Operations

The Applicant intends to operate an adult cannabis and medical cannabis dispensary retail sales cannabis business. The Applicant will sell superior-quality cannabis and cannabis products in a brick-and-mortar store and offer delivery services to customers' residences in full compliance with all local and state laws and regulations.

A. Hours of Operation

The Applicant's retail store will be open 7 days a week, excluding major U.S. holidays. Weekday hours will be 9:00 a.m. – 10:00 p.m. Weekend hours will be 11:00 a.m. – 7:00 p.m.

B. Regulatory Compliance

The Applicant's operations will fully comply with all requirements under the Medicinal and Adult Use Cannabis Regulation & Safety Act ("MAUCRSA") and all rules and regulations promulgated thereunder by the state licensing agencies, including the Bureau of Cannabis Control ("BCC"), the Department of Public Health ("DPH") and Department of Tax and Fee Administration applicable to its commercial cannabis operations. Applicant will not operate before obtaining a full state license. In addition to ensuring that each line of business comports with all applicable regulations particular to the operation, the entire staff will be will be well-trained regarding the state's laws and regulations.

i. Compliance with the City of Marina Commercial Cannabis Activities Ordinance

Applicant will ensure full compliance at all times with all relevant local ordinances, including the City of Marina Commercial Cannabis Activities Ordinance (Chapter 19 of the City of Marina Municipal Code, "MMC Chapter 19"). Applicant will allow access to dispensary facilities and records if requested by the City, its officers, or agents, and will pay for an annual inspection and submit to inspections from the City or its officers to verify compliance with all relevant rules, regulations, and conditions. The Applicant will submit to, and pay for, inspections of the operations and relevant records or documents necessary to determine compliance with MMC Chapter 19 from any enforcement officer of the City or their designee. The Applicant will not commence operations until having obtained a valid state commercial cannabis license, valid and fully executed commercial medical and Adult cannabis permits pursuant to MMC 19.02, a use Permit from the City of Marina pursuant to MMC section 19.08.010(d), and a valid business permit in compliance with the provisions of MMC Chapter 15.08. The Applicant will maintain these permits in good standing at all times. The Applicant will post on site the Use Permit and all required City, County and state permits and licenses required to operate. These will be posted in a central location, visible to the patrons, at the operating site, and in all vehicles that deliver or

transport cannabis. The Applicant will also comply with all physical accessibility requirements pursuant to Americans with Disability Act ("ADA"). The Applicant will ensure that medical or Adult cannabis will be dispensed only to qualified adults, qualified patients and primary caregivers, and that any products designated as "For Medical Use Only," pursuant to requirements prescribed by the State Department of Public Health regulations will only be sold to medicinal customers able to establish they are either a qualified patient as defined in Health and Safety Code section 11362.7 or in possession of a valid identification card issued under Health and Safety Code section 11362.71. Under no circumstances will the Applicant employ any person under the age of 21, nor permit any person under the age of 21 years old to be on facility grounds, except persons who are at least 18 years of age and have a valid physician's recommendation for medicinal cannabis, pursuant to BCC regulations (16 CCR § 5400). Before selling any cannabis to a customer, staff will request individuals present to provide documentation that reasonably appears to be a valid government-issued identification card showing that the person is 21 or older. The Applicant will verify the authenticity of every customer's government-issued identification. Staff will confiscate false identification cards and remove patrons that falsify their identity. Subsequently, the Applicant will call the police when false identification is discovered and surrender the false identification cards, pursuant to BPC §26140. Under California law, retailers are not be permitted to handle or package raw cannabis or to label or package cannabis products. Thus, Applicant will only receive product to the retail location that has been properly packaged and labeled for resale pursuant to all applicable state regulations.

ii. Delivery

All delivery operations will be conducted in full compliance with governing state and local law and regulations, including Business & Professions Code ("BPC") §26090, applicable Bureau of Cannabis Control ("BCC") regulations and MMC Section 19.02.090. All drivers of delivery vehicles transporting cannabis will be directly employed by the Applicant. Before delivering cannabis to customers, staff will place cannabis products in an opaque package as required by BPC §26070.1. All employees delivering medical or Adult Cannabis or medical or Adult cannabis products will carry the following documentation when making deliveries: all current permits, licenses, and entitlements authorizing the Applicant to provide delivery services; the employee's government-issued identification; copies of all delivery requests; and chain of custody records for all goods being delivered. This information shall be provided upon request to law enforcement officers and to employees of state and local agencies enforcing Chapter 19 of the City of Marina's Municipal Code. To accommodate a high volume of orders, staff will use a centralized ordering system, which will synchronize with the point of sale tracking system (POSTS). The system will trace every delivery and document the exact contents of each package.. Staff will keep and tend identical copies of each shipment receipt and report any

significant discrepancies, diversion, theft, loss, or any criminal activity during transport to the City as soon as possible, but always within 24 hours, as required by BPC §26070(k).

iii. Hazardous Materials and Disposal Procedures

Staff will keep cleaning products in lockable storage closets, and keep incompatible materials away from each other. For example, staff will store caustic materials away from acidic materials. The Applicant will keep safety data sheets (SDSs) for every commercially available chemical on premises in a file adjacent to the chemical supplies cabinet. Staff will be trained to read SDSs and how to properly handle/dispose of chemicals. Staff will regularly undergo safety training and evaluation and in the staff break-room will posted workplace safety best practices along with emergency contact information. Staff will keep cleaning products in lockable storage closets, and keep incompatible materials away from each other. For example, staff will store caustic materials away from acidic materials. The Applicant will keep safety data sheets (SDSs) for every commercially available chemical on premises in a file adjacent to the chemical supplies cabinet. Staff will have training on how to read SDSs and how to properly handle/dispose of chemicals. Staff will regularly undergo safety training and evaluation, and in the staff break-room the Applicant will post workplace safety best practices along with emergency contact information. If for any reason any cannabis product is or becomes unusable (e.g. unusable stems, contamination, mold, or any other reason), the product will be set aside in the area reserved for product waste. Similarly, the residual byproduct from the cannabis oil extraction process will likewise be placed in the area reserved for product waste. The product waste will immediately be logged into our track-and-trace system, including all details regarding how the product became waste, the weight of the product, reason for destruction, and (in the case of a recall) the start date for the quarantine period. This accounting will then be verified by a second employee. After the track-and-trace system has been updated, the waste will be placed into bins to be processed according to state regulations. These bins will be kept in a locked, secure area. The Applicant will use a third party specializing in the handling of cannabis waste for the removal of this waste. The Applicant will comply with all state and local regulations, including providing state regulators with the name of the third party hauling the waste; obtaining documentation from the third party that indicates the date and time of each collection of cannabis waste from the Applicant's premises; and obtaining a copy of the certified weight ticket (or other documentation prepared by the third party) confirming receipt of the cannabis waste at one of the state-approved waste/composting facilities.

iv. Taxes and Fees

Applicant will ensure strict adherence to every requirement of the MAUCRSA and California Department of Tax and Fee Administration rules and will timely pay all applicable excise tax and all applicable local fees and taxes.

v. Signage

The Applicant will install signage, such as the main building sign, in a manner that clearly establishes it is as a cannabis retailer, but which is not overly obtrusive, obstructive, or offensive in nature. No Cannabis products or graphics describing Cannabis will be visible from the exterior of the property The Applicant will update advertising practices to maintain compliance with all state and local laws and regulations and will promptly address any further concerns expressed by the public. Signs shall be posted at the entrance that includes the language specified in MMC 19.02.080, with the required text of sufficient size to be easily read from a distance of five feet. All signage will comply with MMC 17.40.

C. Inventory Tracking and Monitoring to Prevent Diversion.







3. Schedule for Beginning Operation, Outline of Proposed Construction and Improvements and Timeline for Completion.

The Applicant is eager to open in Marina as soon as possible. Applicant's plans include the retrofit of an existing building to create a fully legally compliant operation within six months after receiving a license and land use entitlements (the "license"). The Applicant will complete this operation in phases, including: facility design and construction; installing equipment; hiring staff; training a team of cannabis experts; and facilitating inspections prior to opening. This will allow the Applicant the ability to develop and implement an adequate and compliant business startup plan. The Applicant will implement the facility plans that it describes throughout this application.

First, architects and planners will design the facility security according to a compliant floor plan. Additional construction to the building may include hanging drywall, routing plumbing, painting walls, and installing locking doors. This could take several weeks, so the Applicant will initiate

construction immediately after receiving a license and applicable building permits. The Applicant will install the vault as soon as construction allows (3-6 weeks post-license). During this time, the Director of Security will oversee the procurement, installation, and testing of surveillance systems (weeks 3-8 post-license). The Applicant will install storage equipment and designate restricted access areas with signage after it installs the security and surveillance systems (weeks 7-10).

The Applicant will install signs at entryways that warn individuals that they are being recorded and that individuals suspected of illegal activity will be prosecuted to the fullest extent of the law. The Applicant will choose a POSTS and digital recordkeeping systems and install their necessary equipment (6-12 weeks post-license). These systems will monitor inventory, store sales, transportation manifests, staff records, and other pertinent data.

The Applicant will choose systems based on compatibility with the state's track and trace system requirements, regulations related to product identifiers, delivery manifests, and point of sale procedures. This system will serve as an inventory management tool. The Applicant will immediately begin training staff responsible for data entry into the system as soon as possible. Executives will immediately begin reviewing prospective staff for employment after receiving a license and the Applicant will finalize a comprehensive staffing plan (6 weeks post-license).





Prior to selling any cannabis or cannabis products, the Applicant will publish and market educational materials for the public (weeks 20-24). These materials will also be available to customers each transaction. Staff will conclude their training through kinesthetic learning about store operations (22-24 weeks post-license). In this segment, which will take place within the store, they will rehearse SOPs for store operations, including handling cash, sanitizing the facility, selling (mock) inventory, and greeting customers. This hands-on inventory management training will include: interactive training modules, mock sales, how to review transportation manifests, package labels, and other documents that accompany cannabis deliveries originating from cultivators and processors.

Staff will also learn how to detect discrepancies in inventory documentation, and how to accept/reject deliveries in roleplaying scenarios. The Applicant will schedule regulatory inspections, including from the local planning department, police department, and fire department. (21-24 weeks post-license). These inspections will occur with enough time for the Chief of Operations to correct any deficiencies in its SOPs or security plan before opening on time.

The building inspection will include city officials visiting the store and inspecting the facility to meet applicable building, mechanical, and electrical guidelines. Police will inspect the facility to see whether Applicant's security plan is consistent with the plan it submits during the application process. Police inspections will include: identifying use of safe storage; testing the alarm system; obtaining a roster of staff members; ensuring the display of business licenses; and, advising about diversion prevention signage. The fire department inspection will include: identifying proper occupancy, hazard warning, emergency exit and sanitation signage; identifying hazardous materials onsite (i.e., cleaning materials); testing smoke detection systems and fire extinguishers; and, verifying that Applicant maintains gas and electrical utilities in a safe manner. Applicant will host a "soft-opening" prior to opening (week 24). The "soft opening" will consist of friends

and family of staff serving as test customers. This will allow the Applicant to implement all facility systems and procedures prior to being open to the public. No cash, cannabis, or cannabis products will be on site during the "soft-opening," but it will provide the Applicant an opportunity to review its operations and train staff with hands-on operations scenarios. During the "soft-opening" the Applicant will review mock sales transactions in real-time and observe staff conduct while working. Also during this review, the Director of Security will evaluate all security systems to make sure cameras provide adequate coverage throughout the entire sales, cash handling, and inventory storage processes. Following a successful soft-opening, the Applicant will purchase cannabis from licensed vendors, including its own cultivation and processing operations, have the cannabis products delivered to the site, stock inventory, and store products ready for sale in the vault.

The store is projected to be ready for business approximately within 24 weeks after being awarded the license.

4. Financial Plan

The Applicant has prepared a 36-month financial pro forma, an excerpt of which is provided below. The full financial model is provided in an Excel file included on the flashdrive submitted with this application. This model incorporates monthly sales projections, costs of goods sold, personnel and operating expenses, and resulting income statement, cash-flow statement, and balance sheet for one retail store. Based upon this model, the Applicant feels confident in its ability to successfully fund and operate its store initially upon receiving a license. This project will be initially self-funded by the Applicant's team (up to \$100,000 of the Applicant's own money, as well as an already-established \$1,000,000 Line of Credit). Applicant may use these funds for the purposes of licensing, startup, and initial operations expenses. Access to these funds is contingent upon licensing and will be considered "available" upon receiving a license to operate from the City of Marina.

The budget for capital expenses includes leases, tenant finish, furniture, fixtures, and equipment for the facility in the amount of approximately \$641,950. Capital expenses are further detailed in the attachments.

The Applicant's budget for operating expenses includes advertising/marketing, bank/merchant fees, bonding, community charitable giving, dues/subscriptions, employee training/continuing education, environmental initiatives, facilities, insurance, legal/professional fees, miscellaneous, offices supplies, postage/delivery, public safety/education plans, research funding, employee salaries, security systems, telephone/IT/IS, utilities. While these data are the forecast budget, the Applicant has secured sufficient resources to insure against possible delays, lower than expected sales, or higher than expected expenses.

The Applicant has also taken into account illegal market values for various products to ensure that pricing for its initial inventory is competitive not only with other licensed cannabis businesses but with the black market competition realities as well. The Applicant estimates a wholesale price of \$900/lb. of dry flower, plus a \$148/lb. (\$9.25/oz.) Cultivation Tax, plus a \$200/lb. fee to the distributor. This will bring wholesale flower costs to an estimated \$1248/lb. In addition to conservatively budgeting these figures to ensure sufficient capital, the Applicant has secured what it anticipates being \$90,000 in excess funds for unforeseen costs and delays. Pre-operation (before January 2020) expenses will include \$225,000 for leasehold improvements; \$200,000 for furniture, fixtures, and equipment (FFE); \$125,000 for initial inventory; \$5,666 for salaries and wages; and \$251,950 for operating expenses including advertising/marketing, employee training, legal and professional services and licenses and fees. (excluding General Contractors for build out).

The financial model also incorporates expected monthly revenue based on adoption rates in other adult-use cannabis markets and matching them with data for the City of Marina. The following projections reflect store estimates: The Month 12 sales target is \$429,000. This figure includes excise tax, but does not include sales tax. The Applicant estimates Year 1 total gross sales to total \$3,934,904. The Applicant is assuming the total cost of sales to be \$1,967,452, yielding a \$1,967,452 gross profit. Total salaries and wages will total \$210,623 (excluding professional services contractors), and total fixed operating expenses will total \$614,530. Adjusting for cost of goods sold (COGS), the Applicant assumes a total operating expense of \$824,760, and after all taxes, the Applicant estimates an income of \$762,758.

The Applicant has modeled standard retail margins of 100%, though because the store will collect excise tax on the average market price (a calculated figure), the model in the attachments assumes a retail price above 100% markup over cost to recover the excise tax and preserve at least 100% markup.

In calculating the "average market price", the State guides cannabis businesses to use the "total wholesale cost", which is the price of the product plus the distributor transportation fee and a markup rate in effect at the time of sale. The State will set the mark-up rate for the computation of the excise tax, which is subject to change. Because the Applicant's forecasts are conservative by design, the tax revenue that the stores generate will likely be higher than the forecast presented in this Application. The Applicant assumes that the state will increase the markup rate used for the calculation of excise taxes from the current 60% to 100% very rapidly. This assumption enables the Applicant to calculate the excise tax (an estimated 15% of the stores' retail prices).

The Applicant's financial model also incorporates a capital infrastructure plan into the projections to ensure that their facilities are kept in the best condition possible. This model also includes building improvements as part of initial capital expenses. Additional funds for unanticipated damages to their facilities are also incorporated in funds. Further, the Applicant has not planned to use all its operating cash flow at any point of operations, ensuring that surplus capital will be available for unforeseen maintenance expenses.

The Applicant assumes the following wholesale costs: dry flower – \$1,248/lb.; oil, sold in grams – \$20; oil cartridges – \$18; patches – \$6.00; units of tincture – \$15; units of edibles – \$6; and, units of capsules – \$5. The Applicant assumes month-on-month growth, months 1-12 to total 5%, and Month 12 sales relative to Month 1 to be 171%.

The Applicant assumes the following product distribution of total sales: 33% dry flower; 16% oil sold as grams; 33% oil cartridges; 3% patches; 3% tinctures; 9% edibles; and, 3% capsules. The implied volume of each product, in Month 12, is 56.8 lbs. dry flower; 1,717 grams oil sold as grams; 3,936 units of oil cartridges; 1,073 units of patches; 430 units of tinctures; 3,221 units of edibles; and, 1,288 units of capsules.

The Applicant is assuming Year 2 growth (Month 24 relative to Month 12) to be 33%, and Year 3 growth (Month 36 relative to Month 24) to be 20%. As stated above, the Month 12 sales target is \$429,000 (Year 1 total of \$3,934,904). The Month 24 sales target is \$455,955 (Year 2 total of \$5,224,686), and the Month 36 sales target is \$595,026 (Year 3 total of \$6,255,694).

The Applicant is assuming average monthly sales to be: \$327,909 for Year 1; \$435,390 for Year 2; and, \$521,308 for Year 3. The Applicant is assuming average daily revenue (on days open) to be: \$10,930 for Year 1; \$14,513 for Year 2; and, \$17,377 for Year 3. The Applicant assumes the following throughout Month 36 of operations: an average transaction of \$60 throughout Month 36 of operation; 10 hours of retail business per day.

A budget breakdown for the following categories of expenses is included in the Excel spreadsheet contained on the flashdrive submitted with this application, summarized in the printed report on the following page: construction; operations; maintenance; employee compensation; equipment costs, and; utility and other operations expenses.

Pre- Operations Oparations year 1 2018 2019

	2019	2020	2021	2022
Construction				
General Contractors	\$110,000.00	\$0.00	\$0.00	\$0.00
Fixtures	\$200,000.00	\$0.00	\$0.00	\$0.00
Tenenat Improvements	\$225,000.00	\$0.00	\$0.00	\$0.00
Pre Operations Lease	\$76,950.00	\$0.00	\$0.00	\$0.00
Security Deposit	\$30,000.00	\$0.00	\$0.00	\$0.00
Total	\$641,950.00	\$0.00	\$0.00	\$0.00
Operations				
Accounting	\$0.00	\$4,500.00	\$6,000.00	\$6,000.00
Travel and Entertainment	\$0.00	\$3,500.00	\$6,000.00	\$6,000.00
Legal	\$0.00	\$18,000.00	\$24,000.00	\$24,000.00
Tax Filings	\$0.00	\$0.00	\$0.00	\$0.00
Start up Professional Services	\$60,000.00	\$0.00	\$0.00	\$0.00
Licenses	\$17,700.00	\$0.00	\$0.00	\$0.00
Advertising	\$10,000.00	\$120,000.00	\$120,000.00	\$120,000.00
Events Lead Generation	\$2,000.00 \$0.00	\$24,000.00 \$0.00	\$24,000.00	\$24,000.00
Total Insurance	\$50,000.00	\$120,000.00	\$0.00 \$120,000.00	\$0.00
Total	\$139,700.00	\$290,000.00	\$300,000.00	\$120,000.00 \$300,000.00
		•	, ,	,,
Maintenance	N/a			
Compensation of Employees				
Store Manager	\$5,665.75	\$123,980.00	\$123,980.00	\$123,980.00
Buyer	\$0.00	\$76,806.72	\$76,806.72	\$76,806.72
Sales Consultant (6 FTE)	\$26,086.55	\$570,835.20	\$570,835.20	\$570,835.20
Accountant	\$0.00	\$86,250.00	\$86,250.00	\$86,250.00
Security (2 FTE) Total	\$0.00 \$31,752.31	\$191,678.40 \$1,049,550.32	\$191,678.40 \$1,049,550.32	\$191,678.40 \$1,049,550.32
Total	731,732.31	\$1,045,550.52	31,045,550.52	\$1,045,550.52
Equipment Costs	4			
Computer Equipment	\$10,000.00	\$5,000.00	\$0.00	\$0.00
Computer Supplies	\$5,000.00	\$0.00	\$0.00	\$0.00
Software Purchase Copmuter and Equiptment - Other	\$5,200.00 \$0.00	\$2,400.00 \$0.00	\$2,400.00 \$0.00	\$2,400.00 \$0.00
Total	\$20,200.00	\$7,400.00	\$2,400.00	\$2,400.00
			•	
Hellis and Other Court				
Utility and Other Operation Costs Bank Service Charges	\$2,400,00	¢20 000 00	¢30,000,00	¢20,000,00
Gifts & Donations	\$2,400.00 \$0.00	\$28,800.00 \$0.00	\$28,800.00 \$0.00	\$28,800.00 \$0.00
Taxes & Licenses	\$150.00	\$1,800.00	\$1.800.00	\$1,800.00
Office Supplies	\$300.00	\$3,600.00	\$3,600.00	\$3,600.00
Shipping & Delivery	\$0.00	\$0.00	\$0.00	\$0.00
Payroll Processing Fees	\$300.00	\$3,600.00	\$3,600.00	\$3,600.00
Dues & Subscriptions	\$0.00	\$0.00	\$0.00	\$0.00
Printing & Photocopying	\$0.00	\$0.00	\$0.00	\$0.00
Recruiting	\$0.00	\$0.00	\$0.00	\$0.00
Education / Training	\$10,000.00	\$70,500.00	\$1,200.00	\$1,200.00
Other	\$0.00	\$0.00	\$0.00	\$0.00
Rent & Lease	\$76,950.00	\$184,680.00	\$184,680.00	\$184,680.00
Telephone Internet Connectivity	\$600.00 \$600.00	\$7,200.00 \$7,200.00	\$7,200.00 \$7,200.00	\$7,200.00
Utilities	\$0.00	\$10,500.00	\$18,000.00	\$7,200.00 \$18,000.00
Cleaning	\$750.00	\$3,200.00	\$4,200.00	\$4,200.00
Repairs & Maintenance	\$0.00	\$1,050.00	\$1,800.00	\$1,800.00
Furnishings	\$0.00	\$0.00	\$0.00	\$0.00
	\$92,050.00	\$322,130.00	\$262,080.00	\$262,080.00

Proof of Sufficient Capitalization

Please see attached TD Ameritrade Account Balance Letter and accompanying Letter of Credit. Any additional information the City requires will be provided upon request.

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Insurance			1110	 •	-	T

Applicant shall obtain (and has factored into the budget information above premium payments for) the following insurance with the assistance of legal counsel with expertise in the placement of commercial liability and property insurance for businesses operating in the cannabis industry. Specifically:

Applicant will obtain commercial general liability (CGL) insurance specifically designed to cover businesses in the cannabis industry through retail insurance broker Crimson Business Insurance. Such CGL insurance shall have limits of liability of at least \$1 million per occurrence and in the aggregate. Such coverage shall likely be provided by a surplus lines insurance carrier, as currently-available liability insurance provided by California-admitted insurers is both underinclusive and overly-expensive relative to non-admitted markets serving the cannabis industry.

Applicant will obtain separate products liability insurance to cover liability arising out of the cannabis products it grows, manufactures, distributes, and/or sells. Such products liability insurance shall be written to expressly cover such products. It is likely, based upon the current state of the markets for insurance in the cannabis industry that Applicant will obtain coverage on a "claims-made" rather than occurrence basis. Such products liability insurance shall have limits of liability of at least \$1 million per claim and in the aggregate. Such coverage shall likely be provided by a surplus lines insurance carrier, as currently-available liability insurance provided by California-admitted insurers is both under-inclusive and overly-expensive relative to non-admitted markets serving the cannabis industry.

Applicant will obtain commercial automobile liability insurance written on an ISO CA 00 01 (any auto) policy form or commercially reasonable equivalent covering owned, non-owned, borrowed and hired automobiles, with limits not less than \$1,000,000 combined single limit bodily injury and property damage liability. Applicant will consider coverage options provided by both admitted and surplus lines insurance carriers and obtain coverage based on the best available terms and pricing.

Applicant will obtain broad form commercial property insurance to cover the proposed premises to cover losses to property of Applicant and Applicant's landlord.

Applicant will also obtain Workers Compensation Insurance.



5/11/2019

Yevgeniy Savitskiy

Re: Your Equity Balance as of May 11, 2019

Dear Yevgeniy Savitskiy,

Thank you for your request. As of the start of business on May 11, 2019, the equity in your TD Ameritrade account ending in 2540 was \$2,849,351.34. The equity represents the market value of securities less any debit balance or plus any credit balance. Unpriced securities are not included in the account's equity.

If we can be of any further assistance, please let us know. Just reply to this message to write us. You can also call Client Services at 800-669-3900. We're available 24 hours a day, seven days a week.

Sincerely,

Alexander Augustyn Resource Specialist

TD Ameritrade

This information is furnished as part of a general information service and TD Ameritrade shall not be liable for any damages arising out of any inaccuracy in the information. Because this information may differ from your TD Ameritrade monthly statement, you should rely only on the TD Ameritrade monthly statement as the official record of your TD Ameritrade account.

Market volatility, volume, and system availability may delay account access and trade executions.

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AllGC, LLC

TRANSFERABLE LETTER OF CREDIT

Letter of Credit No. GC-0001

Issuing Entity
Yevgeniy Savitskiy

Account Party AllGC, LLC

Date: June 1, 2019

Box F205

266 Reservation Road Marina, CA 93933

ATTN: Joseph Polyak

Re: Applicant AllGC, LLC

This letter will serve as your notification that Yevgeniy Savitskiy ("Lender") hereby issues my Transferable Letter of Credit ("Letter of Credit") for the account of AllGC, LLC ("Account Party") for the amount of ONE MILLION AND 00/100 United States Dollars (US \$1,000,000.00), available from time to time commencing upon the date on which the City of Marina awards a provisional Operator's Permit to Account Party and ending not later than the close of business on June 30, 2020, or such later date through which this credit may be extended as set forth below. This Letter of Credit may be submitted to the City of Marina pursuant to the *Application Procedure Guidelines for Commercial Cannabis Business — Retail* issued by City of Marina to identify a cannabis business with a storefront qualified to hold a Dispensary/Retailer permit.

Drawings under this Letter of Credit shall be by one or more sight drafts, in the form provided by Lender, presented only by a writing signed by two duly authorized representatives of Account Party, bearing this letter of credit number and accompanied by an original of this letter of credit and payment instructions.

Partial drawings under this Letter of Credit are permitted in accordance with the procedures set forth above. The amount that may be drawn by Account Party under this Letter of Credit shall be automatically reduced by the amount of any payments made through Lender referencing this Letter of Credit. In the event of a partial drawing, Lender shall endorse the original of this Letter of Credit and return it to the Account Party.

It is a condition of this letter of credit that it shall be deemed automatically extended without written amendment for one year periods from the present or any future expiry date unless at least forty-five (45) days prior to such expiration date, Lender sends to Account Party notice at the party's above-stated address by certified mail or overnight courier that we elect not to extend this letter of credit beyond the initial or any extended expiry date thereof. In the event Lender shall have so notified Account Party of its election not to so extend this Letter of Credit, the current available amount of this letter of credit may be drawn upon at any time preceding the then current expiration date of this

letter of credit. It is also a condition of this letter of credit that it shall be terminable by Account Party at any time prior to any draw upon notice from Account Party to Lender at the party's above-stated address, sent by personal delivery, certified mail or overnight courier, that Account Party terminates this letter of credit.

We hereby agree that all draft(s) drawn under and in compliance with the terms of this Letter of Credit will be duly honored upon presentation to Lender at the address set forth above. If further information is needed, please feel free to contact this office.

Sincerely,

9. SAFETY AND SECURITY PLAN

Michael Glenn Investigations

7700 Edgewater Dr. Suite 255 Oakland Ca. 94621 (925) 787-2489 BSIS Lic. 26184 PPO Lic. 119795

To: Misha Breyburg From: Michael Yoell

Re: AllGC, LLC Security Plan for Marina City

Mr. Breyburg,

Attached is the Security Plan for the proposed AllGC, LLC cannabis dispensary facility in the City of Marina. After reviewing the application process, I believe the attached Security Plan is sufficient to get preliminary approval for Phase I. Thereafter, a more comprehensive Standard Operating Procedures Manual (SOP's) will be completed for Security & Safety.

Upon City of Marina approval, I will work with your team to identify alarm, video surveillance, and card key access contractors. Once selected, these contractors will provide proposals for installation along with diagrams showing specific locations of all alarms, cameras and card-key access points for submission in Phase III. I will also assist your team in identifying a Fire Safety expert to provide a fire safety inspection and plan.

Please let me know if you have any questions or concerns regarding security plan or the process moving forward.

My best,

Mike

AIIGC, LLC CANNABIS DISPENSARY FACILITY

3342 PAUL DAVIS DRIVE. MARINA, CA.

SECURITY PLAN

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PURPOSE

AIIGC, LLC is committed to providing a safe and secure facility and workplace. Protecting human life, enhancing public safety and security are essential aspects of the service we provide to our customers, patients and the community. This comprehensive security plan has been developed to fulfill this commitment and ensure that access to our facility is safe, secure and limited to employees, vendors, and visitors approved under The City of Marina Cannabis Ordinance and the Bureau of Cannabis Control (BCC).

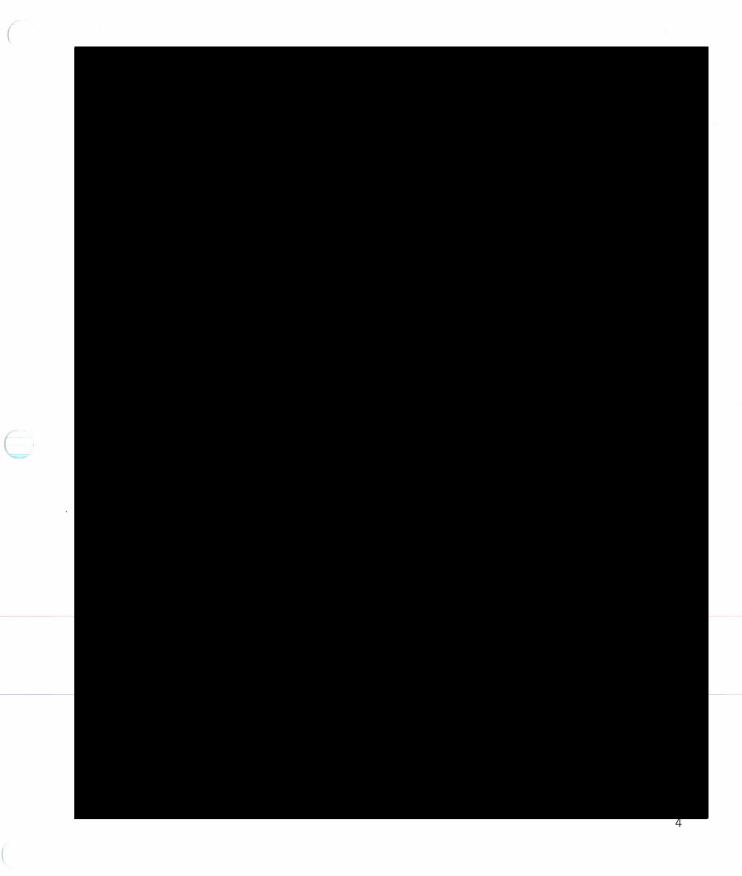
The State of California Code of Regulations, Title 16, Division 42. Bureau of Cannabis Control and Emergency Regulations and the City of Marina's Commercial Cannabis Activities Ordinance, 19.01.010 provide the regulations for cannabis facilities operating within the City limits, all of which are addressed in the AIIGC, LLC Security Plan.

This plan is based upon measures that have been successfully implemented at multiple dispensaries and cannabis facilities operating successfully in California and the States of Nevada, Colorado and Pennsylvania.

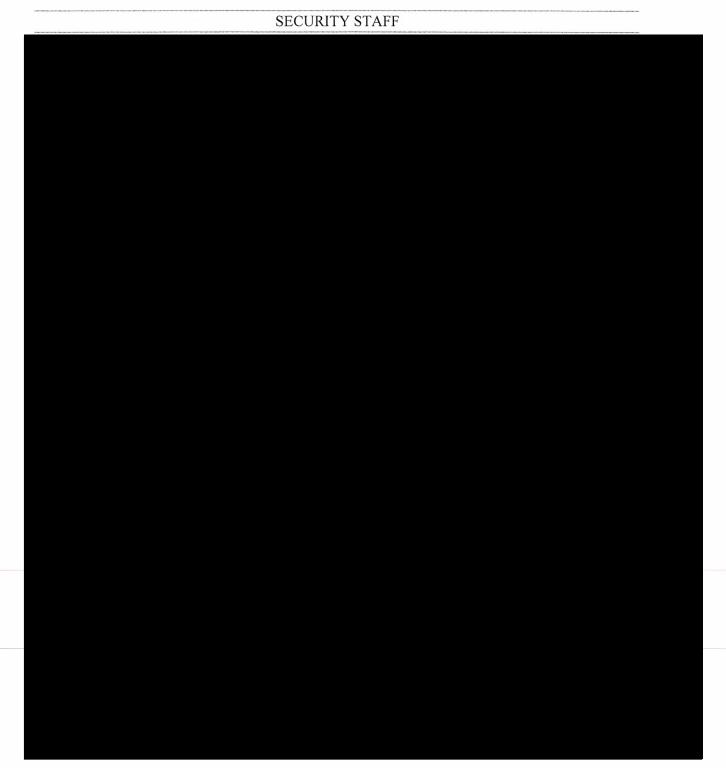
These security measures have been assessed and prepared by Michael Yoell, a retired command officer with the Oakland Police Department, current Managing Partner of Core Security Solutions, Inc., and the Qualified Manager of Michael Glenn Investigations, based in Oakland Ca. Both companies are fully licensed by the California Bureau of Security and Investigations Service (BSIS), a division of the California Department of Consumer Affairs.

The policies and procedures of the AIIGC, LLC Security Plan and Critical Security Response Protocol provide the facility with the most comprehensive safety and security possible. It will be the responsibility of the General Manager to ensure these protocols are followed and constantly evaluated for effectiveness and revised as necessary.

The content of this security plan is proprietary to Michael G. Yoell, DBA Michael Glenn Investigations (MGI) and may not be used or duplicated without written permission of Michael G. Yoell.







LIGHTING

Commercial grade lighting will fully illuminate the exterior of the facility. Any unnecessary vegetation, trees or objects will be removed in order to provide an unobstructed view of the facility by security personnel and video surveillance. All lighting will be compliant with City of Marina Municipal Code 15.343.080.

SIGNAGE

The following signs will be clearly and legibly posted in conspicuous locations inside and outside the facility stating:

'This facility is under video surveillance Smoking, ingesting or consuming marijuana on this property or within 20 feet of the facility is prohibited.'

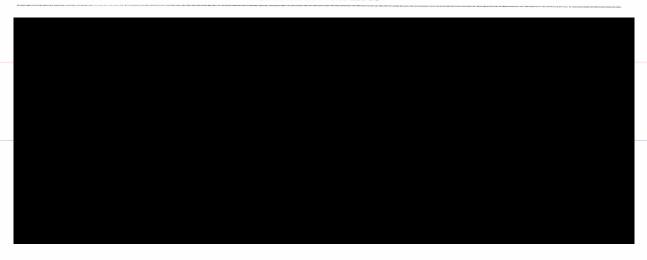
'Loitering outside of this facility is not permitted.'

'Persons under the age of 21 are prohibited from entering the facility. The sale of and diversion of cannabis to persons under the age of 21 is a violation of California State Law.'

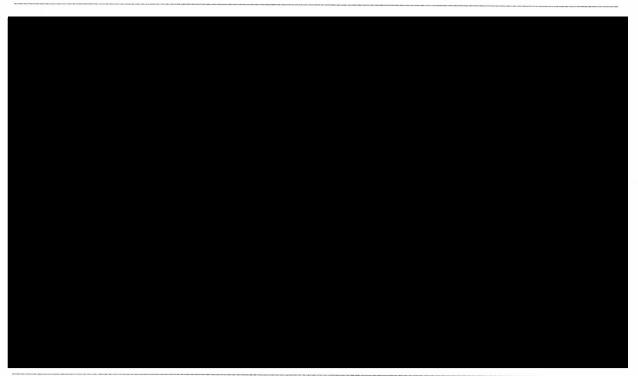
'This dispensary only provides medical cannabis to Us members, who must have legally recognized California Medical Cannabis Identification Card, or a verifiable, written recommendation from a physician for medical cannabis.'

'The use of cannabis may impair a person's ability to drive a motor vehicle or operate heavy machinery.'

SECURED AREAS

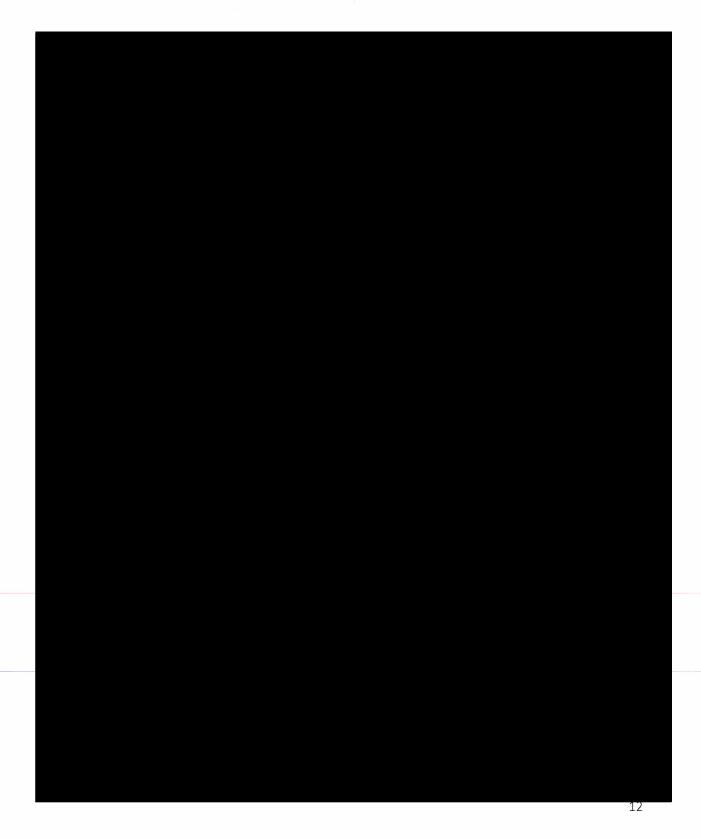


REPORTING

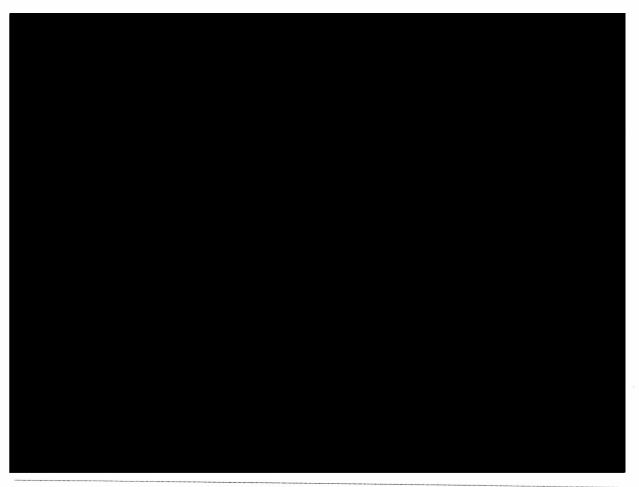


ACCESS CONTROLS AND RESTRICTED AREAS





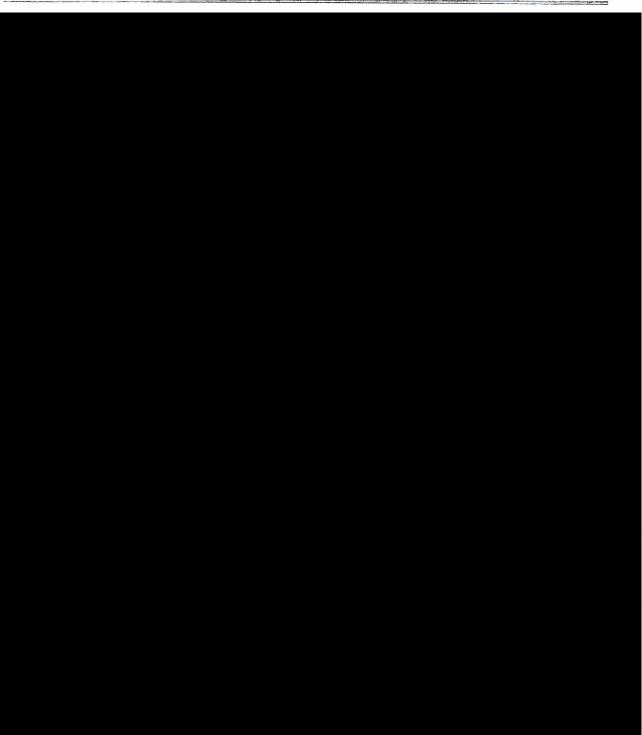


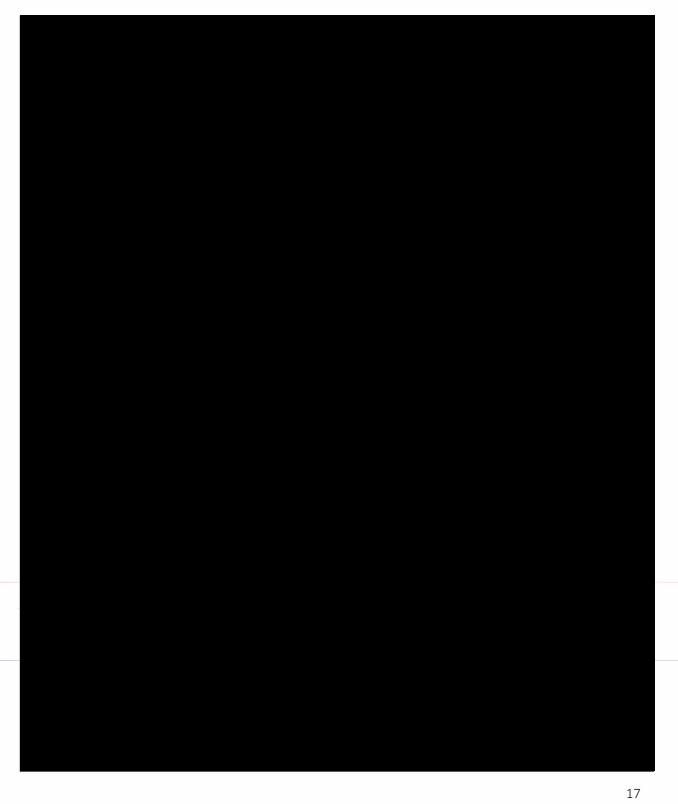


FIRST-AID TRAINING

All AIIGC, LLC employees and security staff will receive mandatory first-aid training, including certified American Red Cross First-Aid, CPR and AED courses. The training will be conducted by Core Training Solutions, an Oakland Ca. security and safety training provider. Staff will receive recertification training every two years as mandated by the American Red Cross. The General Manager will ensure the placement of all First-Aid, CPR and AED equipment within the facility follow industry standards. Safety policies and procedures will outline response protocols in the event of an accident or injury, as well as the protocols for servicing first-aid equipment.

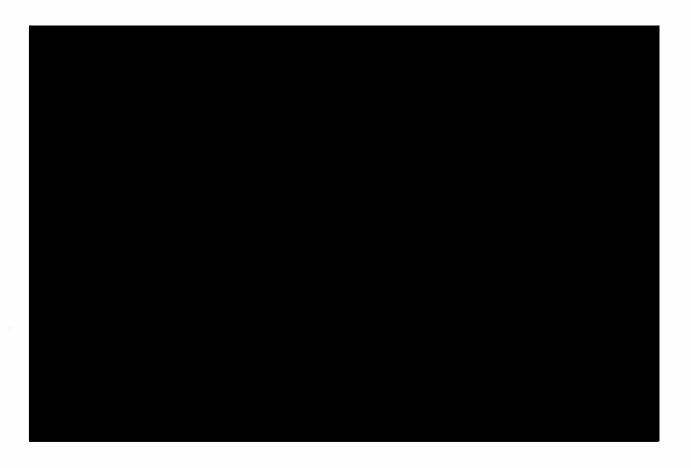
TRANSPORTATION PROCEDURES







PUBLIC SAFETY PARTNERSHIPS



10. LOCAL ENTERPRISE AND COMMUNITY BENEFITS

Local Enterprise and Community Benefits Proposal

Health Education and Prevention Strategies for Youth and Adult Education and Substance Abuse Prevention

The Applicant and its management team are committed to combating and preventing both youth and adult substance abuse in the City of Marina through the development of actionable measures to be enforced during all stages of commercial cannabis operations. To expand the impact of Applicant's commitment to the mitigation of substance abuse in the City of Marina beyond the store, Applicant is forming partnerships with several existing local substance abuse treatment and education organization to discuss educational and outreach collaboration. Additionally, Applicant is pursuing avenues for effective investment in the advancement of research exploring the impact of cannabis on opiate use and addiction. Applicant's Safety and Security Plan robustly addresses procedures to prevent theft by staff and customers. Among other measures, these diversion prevention procedures are grounded in protecting finished goods in secure storage areas and restricting access to only authorized staff within the facility.

Recent studies addressing current opiate and heroin epidemics show cannabis as an effective tool in limiting deaths associated with the abuse of opiates. Opioid-related overdose deaths in the United States have drastically increased over the past decade but not among one surprising demographic – researchers have discovered a reduction in the number of deaths resulting from opioid overdoses in states allowing the regulated cultivation and/or sale of cannabis. According to research published in August 2014 by *JAMA Internal Medicine*, cannabis laws are associated with lower state-level opioid overdose mortality rates. By examining death certificate data from 1999-2010, researchers concluded that states allowing the regulated sale of cannabis before 2010 had 24.8 percent lower annual opioid overdose deaths, on average, compared to opioid overdose deaths over the same period of time in states without cannabis laws.

According to a 2013 study published in *The American Journal on Addictions*, cannabis has also been shown to decrease opiate withdrawal symptoms in individuals undergoing methadone maintenance treatment. Applicant recognized the enormous impact from the potential of cannabis to reduce withdrawal severity during methadone treatment and is fully committed to investing in the advancement of opiate use reduction and addiction treatment research. Applicant will support and advocate for clinical trials to demonstrate effectiveness of cannabis in the treatment of substance abuse disorders. As both a medical and adult-use cannabis provider, Applicant recognizes and takes seriously its special responsibilities to the medicinal cannabis patient community. Applicant recognizes that medical cannabis patients have needs distinct from non-medical adult customers and is committed to stocking medicinal cannabis strains and products, even when retail sale of these products often will not result in the same profit margins as more popular commercial adult-use strains and products. Applicant will strive to ensure that medical cannabis patients have access to the medicine they need, especially veterans, low-income and seriously ill patients, including offering special discounts and services for those most in need.

Applicant will align with local substance abuse organizations, and encourage volunteer participation among its staff to partner in the prevention of youth substance use. Applicant will engage with local community groups to support or design programming that fits the Marina community and is in-line with those efforts already ongoing.

The most important of educational components of Applicant's outreach strategy will focus on youth education. Applicant's management team – who themselves have school age children – is particularly invested in preventing children from experimenting with cannabis. Educational materials, available for parents to print directly from the company's website, will revolve around the idea that cannabis is intended for adults, for very specific applications, and that youth are better off spending time exploring their imagination and developing life skills without the influence of drugs. Analyses in other legal jurisdictions indicate a decline in teen-use in homes with parents that educate their children about the benefits and risks of cannabis. The bottom line is this: talking to your kids about drugs helps prevent them from using drugs by easing their curiosity, and Applicant will encourage those discussions by providing the public tips to make these conversations easier. Applicant will supply instructors with substantive content, effective communication tools, and information about how to respond to frequently asked questions. Participating individuals will receive personal hard copies of educational materials, and copies will be digitally accessible and ready for print at Applicant's store.

Applicant's mission includes providing strong support for Marina's families and communities in nurturing the full potential of healthy, drug-free childhoods. Applicant understands that as a cannabis provider in an emerging industry, it bears an important responsibility to ensure its activities do not make parents' jobs more difficult. To advance these efforts, Applicant will partner with local substance abuse prevention organizations and national organizations that focus on effective communication and education about cannabis. Applicant will build coalitions at the local level in Marina, while also volunteering to share and maximize resources, information, and ideas on how to prevent youth's access to cannabis as the industry matures in California. Applicant will regularly organize fundraising events dedicated to spreading awareness of specified local substance abuse prevention organizations.

Economic Benefits: Activities to strengthen employment opportunities for Marina residents, increase revenue to the City, and/or strengthen Marina's economic dynamism.

Applicant will have a unique opportunity to become a major employer in Marina across multiple disciplines and skill levels. Thus, with tremendous respect for this opportunity and responsibility, Applicant will focus on, and is committed to employing local Marina residents, including individuals and businesses. Applicant will prioritize diversity when hiring employees and contractors, and promote a socially inclusive workforce.

Applicant's operation will substantially increase Marina's tax revenue. Over \$4 billion worth of cannabis and cannabis products were legally sold nationwide in the last year alone. Applicant's tax and fee payments will contribute significantly to the millions of dollars needed for school construction projects, law enforcement agencies, and other municipal projects. Municipalities nationwide are eager to spend cannabis tax revenue on a variety of projects including: public park repair and maintenance, playground construction, and homeless relief programs. Marina should not be an exception, and Applicant is particularly excited about the potential for the tax revenue to benefit drug abuse prevention efforts in Marina.

Healthcare savings in regulated jurisdictions have been attributed, in part, to the accessibility of medical and adult-use cannabis. Applicant believes that access to adult-use cannabis will improve the quality of life for Marina residents. A study published in the July 2016 issue of Health Affairs found that Medicare spending was reduced in states that have implemented

regulated cannabis programs. In 2013 alone, Medicare saved over \$165 million in the 17 legal states examined. The study looked at over 87 million prescriptions from the Medicare Part D database, focusing only on conditions where cannabis might serve as an alternative to prescription medications. Cannabis has shown significant potential to reduce the amount of prescription drugs one might take to treat health conditions. The study concludes that if all states legalized cannabis, annual savings could be triple that amount, totaling \$500 million.

Applicant will prioritize purchasing "made in the USA" equipment and supplies from locally owned businesses. Applicant will use local hardware stores to supply maintenance tools, local plumbers and electricians for infrastructure needs, local landscaping crews to maintain the grounds, and local contractors for engineering needs. Applicant's business activities will have a significant impact on the amount of tax revenue that the City collects as the commercial cannabis market matures. Additionally, Applicant will have injected hundreds of thousands of dollars into the local economy even before operations even begin, through site planning, construction materials, hiring initial staff, and contracting security vendors to equip the company's facilities.

Applicant will work shoulder to shoulder with Marina's diverse businesses and its unique perspective and culture in turn will contribute to the vibrancy of Marina's business community.

Alignment with Monterey County Strategic Initiatives

Monterey County has compiled a list of strategic initiatives it seeks to complete in the coming years, including the following: "Enhancing the well-being and prosperity of Monterey County Residents;" "Health and Wellness for Monterey County Residents;" and "Creating Safe Communities." Applicant intends to support and participate to the extent possible in the County's initiatives as follows.

Specifically, through implementation of a Good Neighbor Policy, Applicant will take the first of many steps in achieving the County's goals of improving the quality of life for residents, business owners, and community members in all Monterey neighborhoods. The physical and psychological well-being of Marina residents, as well as the residents of neighboring municipalities, will benefit from the opening of Applicant's cannabis dispensary for all the health benefits cited above. In addition, through daily operations, Applicant will increase neighborhood safety and cohesion – the premises will be secure, under 24/7 surveillance, and Applicant will act as a good neighbor in maintaining its sidewalks and streets, preventing loitering, maintaining good neighborhood relationships, and reporting suspicious activity around the company premises.

To foster a sense of place and support for neighborhood pride, Applicant will provide quality goods and services, be a host of multiple well-paying jobs, and the company will develop a reputation of cleanliness, professionalism, and top-notch quality as a cornerstone of Applicant's brand.

Charles Lee is Applicant's Chief Marketing Officer and Community Outreach Coordinator & Neighborhood Compatibility Liaison. Charles lives in Marina and has strong ties to the community--his family has made Marina its home for many years. Charles and other management staff are already involved in many neighborhood initiatives, including sponsoring health awareness, helping develop businesses and residences for individuals to thrive, and participating in the local chamber of commerce.

Finally, Applicant actively values diversity and will promote inclusive activities in furtherance of the County's strategic initiatives noted above. Applicant is committed to hiring

Marina residents and others from a broad spectrum of genders, ethnicities, and socioeconomic backgrounds at all levels of employment, with unbiased consideration given to relevant skills and experience. When hiring or sourcing vendors, the Applicant's diversity policy will mandate that postings and outreach will be inclusive of these groups. For instance, marketing and advertising materials will always represent a diverse group of individuals when faces are included in marketing campaigns. Applicant will hire potential employees and source contractors from organizations that empower racial minorities, women, disabled individuals, service disabled veterans, and members of the LGBTQ(QIAP) community.

Applicant will provide a welcoming workplace and will promote the involvement of diverse staff and diverse groups in all aspects of its operations. Applicant is committed to providing a safe workplace for all individuals regardless of race, age, gender, gender identity, sexual orientation, or ability. The company will implement a zero-tolerance policy relating to discrimination and will encourage staff to report any and all occurrences of workplace discrimination. The HR Director will monitor discrimination in the workplace and immediately address any allegation of discrimination. Applicant will train staff to identify workplace discrimination in the context of both overt and covert discrimination. Staff will have training to recognize overt discrimination such as verbal or written threats, intimidation, harassment, or assault. Applicant will also train staff to recognize covert discrimination that puts diverse individuals at a disadvantage in the workplace. Applicant's staff manuals and training seminars will emphasize that workplace discrimination can range from objectively offensive to seemingly invisible.

Neighborhood Benefits or Improvements: Steps Applicant's business will take to support the needs of the adjacent community.

To address the spectrum of needs that the City requires, Applicant will pledge an annual donation commensurate with Applicant's revenue to the City of Marina directly for various initiatives. In pledging the amount, Applicant intends its donation to go towards funding for community grant services. These services include those related to children, youth, and family; food access; housing and homelessness; seniors and differently abled communities; legal services for the indigent; and, health and wellness campaigns. Additionally, Applicant's executives hare especially committed to supporting music education and the arts. In addition to a general donation to the City of Marina for neighborhood improvements, Applicant will pledge an additional amount specifically to expand youth enrichment and art education through one or more of the wonderful art and music festivals that occur along the Monterey Peninsula. Applicant also wants to partner with Monterey Peninsula Unified School District music teachers and the Marina High School Band to assemble instrumental music students to play under world-renowned conductors and music educators.

Applicant intends to see all residents and businesses of Marina thrive in a safe, accessible community. Improving the neighborhoods and business communities of Marina is in Applicant's immediate best interests. By cultivating a community of inclusion and advancing a working relationship with the City Council, the Applicant's executives foresee the company being a strategic business partner in initiating community improvement programs across the entire Monterey Peninsula.

Community Outreach and Support

Charles Lee is Applicant's Chief Marketing Officer and Community Outreach Coordinator & Neighborhood Compatibility Liaison. Charles lives in Marina and has strong ties to the community--his family has made Marina its home for many years. Charles is a social justice advocate who worked as a paralegal in the Bay Area and has a passion and commitment for reversing the legacy of oppression and injustice towards indigenous people and people of color. He will make it an absolute priority in his role to reach out to Marina's Latino, African American, and Asian communities to build strong bonds with the business and demonstrate Applicant's unwavering support for local initiatives and commitment to ongoing involvement with these communities at large. For example, during regular team meetings (weekly and monthly) Applicant will have at least 30 minutes designated to discussing community involvement, and Applicant will post many local community events and organization initiatives prominently in employee break rooms, as well as in the front lounge area for clients to see.

Among his first responsibilities upon Applicant being awarded a retail permit, Charles will send a voluntary notice to Applicant's neighbors within 500 feet of the location informing them of the business's Good Neighbor Policy, and inviting them to contact him as the Community Liaison. Some members of the team have implemented this outreach strategy with great success for Medithrive in San Francisco, resulting in excellent neighbor relations.

Generally in this role, Charles will manage all philanthropic and community involvement initiatives, consult on all internal educational initiatives, act as liaison between the company, community, and governing entities, and will review all marketing campaigns to ensure that none of its content, message, look or feel is attractive to children, and

Charles will report annual philanthropic action plans and quarterly outreach updates to the Applicant's executive team. Every company staff member and executive of will have the opportunity to solicit funding, volunteers, and other support for the neighborhood beautification projects or community outreach campaigns of their choice. Charles will accumulate and report these suggestions to the entire executive team and develop an action plan based on the Chief Executive Officer's guidance.

As an example, Charles has already been in dialogue with the Thomas Carman Food Pantry and has made the following commitments: Applicant will keep regular food drive bins present in store lobbies for clients and employees to donate regularly; and Applicant will host an annual summer Food Drive BBQ. Applicant will sponsor the location, the food and beverages for guests, and will invite a representative from the local food drive charity. For the event, Applicant will print flyers advertising the event and post them throughout businesses and other public areas in Marina. Applicant's endeavors in this regard will incorporate other local Marina businesses as well, such as a catering companies to provide the food, and printing companies to print the flyers, etc.). To promote these events, Applicant will also work in conjunction with local faith communities and welcome their involvement and participation in the event.

11. NEIGHBORHOOD COMPATIBILITY

Neighborhood Compatibility

The Applicant has contacted the following neighbors located within 250 feet who have stated they support the Applicant. Letters from each will be provided to the City upon request.

Harry and Mary Smith	Charles and Gail Scholl		
Kenneth and Joyce Morrison	Kimberly Techaira & James Muro		
Gregory and Donna Miller	Valda Fletcher		
Joseph Minafo	Jonathan and Laura Bolta		
Joseph Sanford	Yivonne and James Montgomery		
John Kneisl	Kun Lee		

Alicia A.

Aaliyah's Auto Repair

Andrew James Woolfoot

Marina, CA 93933

16 Total Neighbors Supporting ALLGC, LLC

DBA: GreenCare Marina