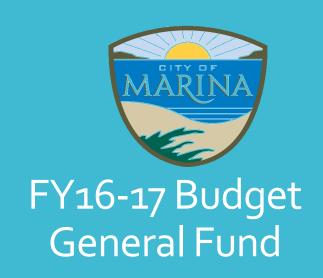
# City of Marina FY2017-18 Proposed Budget General Fund

Lauren Lai, CPA Finance Director May 24, 2017





Summary

- Financial discipline and sustainability remain key priorities
- Balanced Budget for Day-to-Day Ops
- City financial position is improving with general economic uptick and construction of long-term dev. projects.
- Mayor and City Manager Comments
- Council FY17-18 Strategic Planning
- Financial Summary
- Unfunded Needs



# FY17-19 Budget Summary

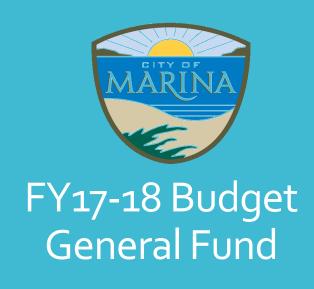
# Mayor and City Manager Comments



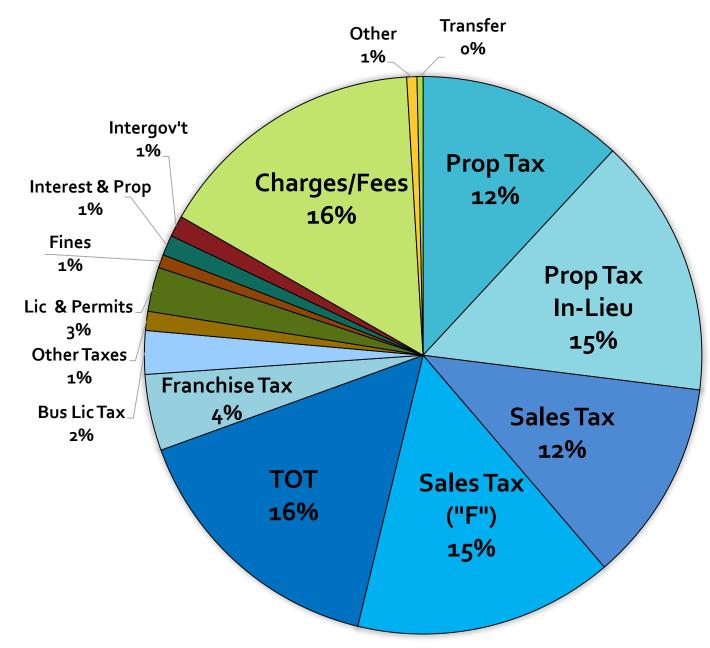
Council Strategic Planning

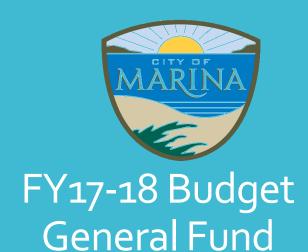
- Identified Urgent & Important Priorities
- Focus Areas ---
  - Economic & Financial Sustainability
  - Quality of Life
  - Public Health & Safety
  - Infrastructure and Transportation
  - Sustainability
  - City Government Operations
- FY17-18 Proposed GF budget incorporates some of the above Council priorities

#### **GENERAL FUND REVENUES**



Revenues
\$20.4 million
\$1.1M or 6%+





# Economic Development

Economic Development Projects - Enhanced FY17/18 prop tax, sales tax and TOT

#### FY15-16

- CSUMB Promontory Student Housing 178 units
- Cinemark Theater

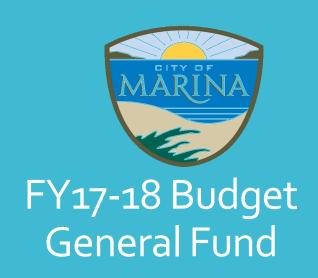
   Construction Completed

#### FY16-17

- Marriott Springhill Suite Hotel (107 rooms) construction completed
- Sea Haven housing construct 8 model homes
- Dunes housing construct 70 units of residential homes
- Dunes Restaurants construction completed

#### FY17-18

- Veterans Admin Clinic anticipate opening, serving (20,000 patients/yr)
- Sea Haven housing anticipate 120 units of residential homes
- Dunes housing anticipate 72 units of residential homes
- Dunes retail promenade continue progress
- Airport Specific Plan and Master Plan
- Downtown Specific Plan update
- General Plan update
- Housing Plan update
- Local Coastal Plan update

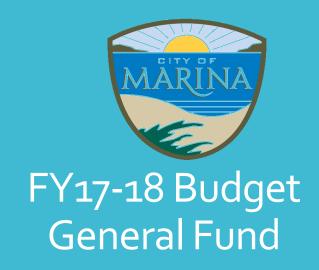


Revenue Summary

### • Taxes – (FY17-18 vs FY16-17) +\$1.4M or 10%

- <u>TOT/Hotel Tax</u> +\$480k new Marriott Springhill Suite Hotel w/50% transfer to Public Facility Impact Fee.
- Property Tax + \$300k or 5% per M. Co. Assessor
- <u>Business Lic Tax ("BLT")</u> + \$400k voter approved Measure U, w/\$250k going to pavement repairs
- Sales Tax + \$200k new restaurants, general economy, w/Marriott & VA opening

- Lic & Permits (FY17-18 vs FY16-17) +\$176k or 52%
  - Residential +\$250k Dune & Sea Haven
  - Commercial (-\$115k) no large project anticipated



Revenue Summary Charges for Services – Engineering Svcs +\$117k or 47%

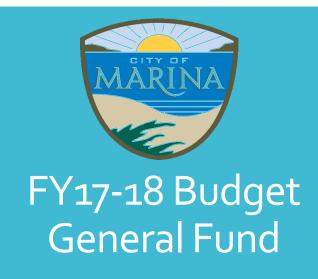
• State/Federal Grants — Police grant expires (-\$280k).

Retain two (2) police officers paid w/General Fund

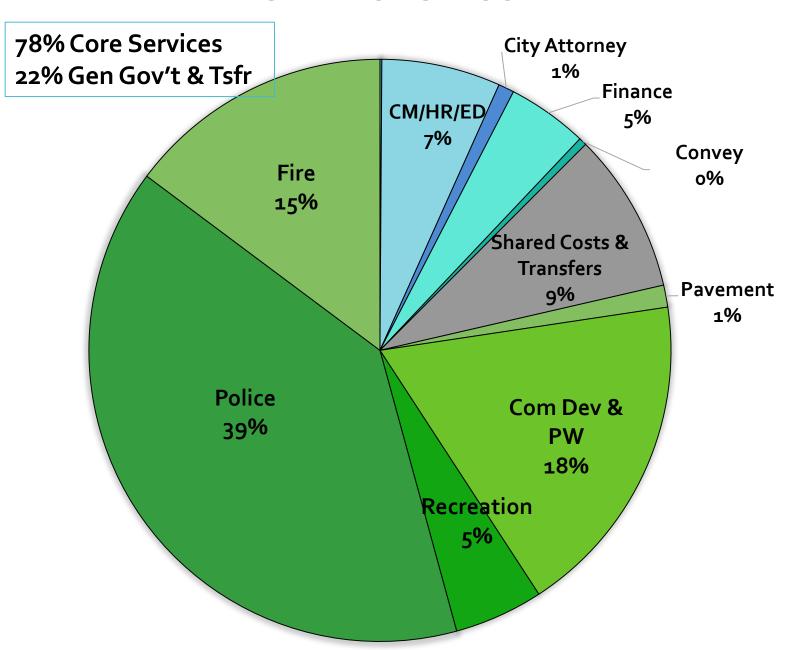
• Fines (-\$47k) or (-23%) Police staffing focused on responses to calls for services.

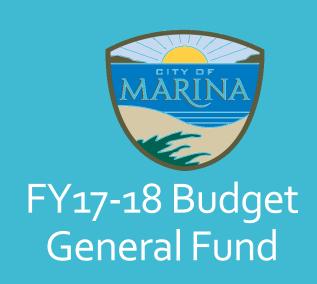
• Transfer from NPS (-\$55k) remove staff charges to NPS and pay with General Fund.

#### **GENERAL FUND SERVICES**



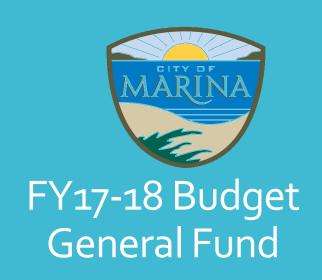
Services/ Expenditures \$20.4 million Consistent /w FY16-17





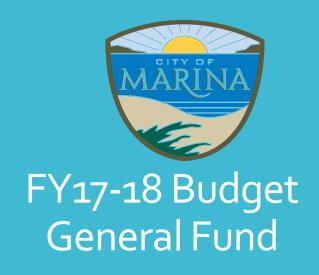
# Expenditure Summary

- Maintain Financial Discipline & Sustainability
- Staffing reduced -\$48ok or (-3%)
  - Pension Debt Payment & Worker's Comp Insurance both down significantly
  - Retain two(2) Police Officers \$280k Police Grant expired.
  - Part-time +GIS coord., planning intern, interim recr leader
  - Evaluate professional contracts Engineering & Bdg Svc Dept
- Services & Supplies increased \$312k or 7%
  - Shared Services Public Safety (911 & ACJIS) both up
  - NPDES Compliance \$260k in Fy17-18
  - <u>Council Priorities -</u> FORA transition, CALAM, cannabis ordinance, City branding, fee update
  - <u>Update Plans & Surveys</u> downtown specific plan, general plan update, local coastal program, traffic survey
  - <u>Technology</u>- GIS, Permit System, Recreation System



Expenditure Summary

- Vehicle Purchases = \$292k
  - Five (5) Police Vehicle: 2 patrol, 2 admin, 1 CSO
  - One (1) Fire Vehicle: command vehicle
- Transfers Out = \$1 million
  - <u>Public Facility Impact Fee</u> \$240k from GF for Marriott development agreement (50% of TOT revenue)
  - Pavement repairs \$250k of Bus. Lic Tax, Measure U
  - <u>Vehicle & Equipment Fund</u> Increase funding to \$213k, which is amortized cost of vehicle purchases 2014 18
  - Pension Stabilization Fund \$300k take reduced pension debt payment and set aside in pension stabilization fund



## Council Priority

Financial Discipline and Sustainability

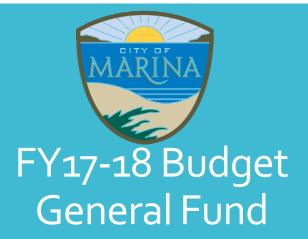
→ Fund Balance Preservation to weather long-term challenges, needs and mitigate risks



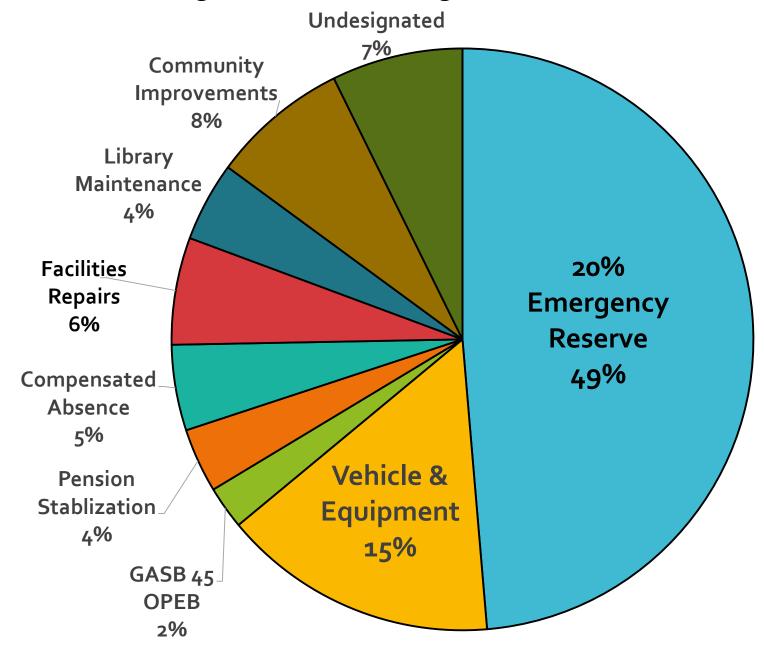
# FY17-18 Budget Merged General Fund

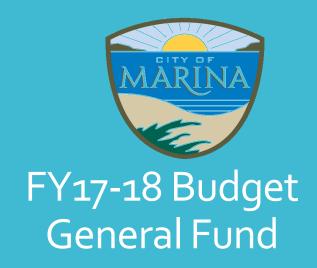
	Est. Bal.
Merged General Fund	6/30/2018
# 100 - General Fund	\$7.8 M
# 110 - Vehicle & Equip	\$1.3 M
# 120 - OPEB	\$0.3 M
# 125 - Pension Stabilization	\$0.2 M
# 130 - Library Maint.	\$0.4 M
# 150 - Development Act	(\$1.6 M)
Est. Bal 6/30/18	\$8.4 M

#### **Designated Balance - Merged General Fund**



	Est. Bal.
Merged General Fund	6/30/2018
20% Emergency Reserve	\$4.1 M
Vehicle & Equipment	\$1.3 M
GASB 45 OPEB	\$0.2 M
Pension Stabilization	\$0.3 M
Compensated Absence	\$0.4 M
Facilities Repairs	\$0.5 M
Library Maintenance	\$0.4 M
Community Improvements	\$0.6 M
Undesignated	\$0.6 M
Est. Bal 6/30/18	\$8.4 M

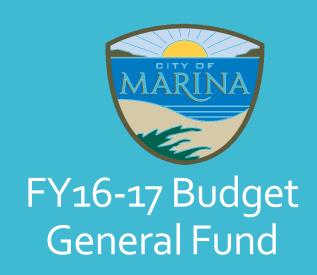




**Unmet Needs** 

### <u>Unmet Needs – due to lack of funding</u>

- Community improvement projects for quality of life (i.e. downtown, parks and trails)
- Health & safety needs
- Police & Fire staffing for growth service demands
- Street and facility maintenance
  - Measure U & X to partially repair pavement



Administrative budget adjustments

### Request Council to Amend FY16-17 Budget:

- Vehicle & Equipment Fund Transfer \$1 million from Gen Fund to Veh & Equip fund
- Marriott Promissory Note To record the \$100,000 developer owed to the City
- SRU Police Grant To disburse \$70k of SRU police regional fund to Sand City, the new regional administrator



## FY17-18 Budget

- Summarizes General Fund FY17-18 Budget.
- Next Step: Council and Public input
- Request Council approve resolution & provide direction
- Budget Sessions: June 13<sup>th</sup>, 20<sup>th</sup>, 27<sup>th</sup>
- Budget Adoption: June 20<sup>th</sup>, if possible

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